

Name : Mr. Dawn Prakash

Designation : Assistant Professor

No. of years of teaching experience : 11 Years

No. of years of Industry experience : 2 Years

Subjects taught to MBA students

- a) Principles and Practices of Management
- b) Marketing Management
- c) Modern Organisation and Management
- d) Rural Marketing
- e) Marketing Research and Consumer Behaviour
- f) Promotion and Distribution Management
- g) Services Management
- h) International Marketing Management
- i) Event Management
- j) Integrated Marketing Communication.
- k) Creativity and Innovation in Business.

Awards and Recognitions

- Awarded **“THE BEST LECTURER 2020”** by Karnataka Rajya Devadigara Sangha (KRDS) in association with K.V. Devadiga Trust – September 2020.
- Received a Certificate of appreciation by Mangalore Management Association (MMA) for dedicated efforts as a secretary of MMA for the year 2018-19.
- Received a Certificate of appreciation by Mangalore Management Association (MMA) for dedicated efforts as a secretary of MMA for the year 2017-18.

Courses and Certifications

- Cleared NET Examination conducted by UGC in the month of December 2012.
- Received a certificate of achievement awarded by The Grimsby Institute of Further & Higher Education for a course on “Innovation and Productivity” –

United Kingdom and also escorted 12 students along with the Director Dr. Devaraj K. from June 28th to July 6th 2017.

- Received a Certification from Microsoft & became the First Mangalorean to get Microsoft Certified Educator Certification in 2019.
- Received a certificate from Google as a Certified Digital Marketing Marketer on January 5th 2018.
- Received a certificate from University of Michigan (U.S.A) for the course “Internet History, Technology & Security” – 2013.
- Received a certificate from university of Pennsylvania (USA) for course on Marketing.
- Received a certificate from Duke University (USA) on “Advertising”.
- Received a certification from Microsoft on Microsoft Office Specialist for Excel on October 9th 2019 which has a verification code as eUCd-4TCm.
- Received a certification from Microsoft on Microsoft Office Specialist for Word on February 24th 2020 which has a verification code as wLKdd-Wah2.
- Received a certification on “Entrepreneurship and Small Business (ESB) on 18th December 2019 which is accredited by American council on education AC credit and public Consulting Group.
- Received a certificate of completion for an online course on “how to build an online store on June 1st 2018”.
- Received a certificate of completion for an online course on “blogging tools that will make you a better blogger” on June 1st 2018.
- Received a certification of completion for an online course on “negotiation & understanding personality types” on June 13th 2018.
- Received an online certification for a course on “productivity, marketing and time management” in August 2018.
- Received online certification for a course on “Instagram marketing” in August 2018.

Consultancy

- Provided consultancy service to Accolade Tech Solutions to develop a special project and app to counter dangerous games like blue whale challenge named “Rise Up Game Challenge” during August – October 2017.
- Provided consultancy service to Dakshina Kannada Milk Association (DKMU) for conducting a Recruitment Selection Test as a part of the Recruitment Process – May 2016.

Publications

- An International Journal was published with ISSN No 2394-7780 named “International Journal of Advance & Innovative Research” recognized by UGC under which I was named and recognized as a Conclave Advisor published in April-June 2019, Volume 6, Issue 2 (XXV), IJAR Impact Factor 7.36, e-ISSN No: 2394-7780.
- Published an article titled “Public Private Partnership Model to Promote Tourism in Karnataka” published in the proceedings book of “EXPLORING AVENUES IN BANKING, MANAGEMENT, IT, EDUCATION & SOCIAL SCIENCES” with ISBN No.: 978-93-5321-508-8 on August 2018.
- Published an article titled “A Conceptual Model on Affiliated Marketing A Case Study” published in the proceedings book of “EXPLORING AVENUES IN BANKING, MANAGEMENT, IT, EDUCATION & SOCIAL SCIENCES” with ISBN No.: 978-93-5321-508-8 on August 2018.
- Published an article titled “A Conceptual Approach to Empower the Youth through Life Skill Education” published in the proceedings book of “EXPLORING AVENUES IN BANKING, MANAGEMENT, IT, EDUCATION & SOCIAL SCIENCES” with ISBN No.: 978-93-5321-508-8 on August 2018.
- Article titled “dynamic platform to connect Mangalore via ekulda.com” published in the proceedings book of 16th one day national conference in management on “impact of ideas and innovation in management in IT education and social sciences” with ISBN number 9738 935 300 8819.
- Published a paper titled “Women Empowerment – A Study on the growing role of women in family business” in the edited book with ISBN No: 978-93-5288-384-4 PP.
- Published a paper titled “A study on leadership quality among PG Students in Mangalore” in a national level journal of Management studies & Academic Research of SDM P.G. Centre for Management Studies & Research, Mangalore for the year 2015, Issue:1, ISSN No: 24554960.
- Published a article titled “Analysis of 5 shares from a basket of NIFTY Stocks” in Global Research Review, Peer referred Bi-annual Journal of Finance & Management, ISSN 2250 – 2521 Vol II, No II, December 2012, pp 133 – 140 published by scholars association of Kerala.

Research Paper Presentations

(a) At International Conferences

- Participated and Presented a paper on “A Conceptual Paper on Public and Private Partnership to Promote Tourism in Karnataka Post Pandemic Era” organised by Sona College of Technology affiliated to Anna University Chennai for the International Virtual Conference on Applied Science, Technology Management and Language Studies (ASTMLS - 2020) on 11th and 12th December 2020.
- Participated and Presented a paper on “Scope of Affiliate Marketing During and Post Pandemic - A Case study” organised by Sona College of Technology affiliated to Anna University Chennai for the International Virtual Conference on Applied Science, Technology Management and Language Studies (ASTMLS - 2020) on 11th and 12th December 2020.
- Participated and presented a paper on “Characteristics and factors Indian buyers look for in purchasing a product online - A case study” in a conference named “Managing knowledge for all-round well-being: Realising the promise in a knowledge society organised by Justice KS Hegde Institute of Management which was an international level conference on 29th and 30th December 2019.
- Participated and presented a paper on “A Conceptual paper on the impact of review and ratings of consumers with a special focus on E-Commerce” in a conference named “Managing knowledge for all-round well-being: Realising the promise in a knowledge society organised by Justice KS Hegde Institute of Management which was an international level conference on 29th and 30th December 2019.
- Participated and presented a paper on “A conceptual approach towards effort of knowledge sharing on organisational performance” in a conference named “Managing knowledge for all-round well-being: Realising the promise in a knowledge society organised by Justice KS Hegde Institute of Management which was an international level conference on 29th and 30th December 2019.
- Attended and presented a paper on “A conceptual study to promote tourism in Mangalore via public-private partnership model” in the two-day international conference on contemporary innovations in industry and commerce on 22nd and 23 February 2019 Organized by Department of PG and research in commerce in Mangalore University, Mangalore. Total 150 participants.
- Presented a paper on “An e-commerce platform for encouraging entrepreneurship & startups in & around Mangaluru via ekudla.com – A case

Study” at the 4th International conference on “Changing business landscape: Implications for Management education & Research in St. Aloysius college P.G. Centre (AIMIT) on April 4th 2018.

- Participated & Presented a paper on “ A case study on Global Project Outsourcing” in the 3rd international conference & workshop held in Aloysius Institute of Management & Information Technology (AIMIT) on the theme “ Multi-Disciplinary Business Research – The New Driver of Business Innovation” held at AIMIT, Beeri on 31st March 2017.
- Attended and presented a paper on “Innovation & Creativity in Business via z2aworld.com” in an international conference held in AIMIT on 21st March, 2016.
- Presented & Participated in an International Conference on “Building effective organizations, combining continuity with change held on 20th March 2015. The paper presented was “The new Indian Consumer with a special reference to e-commerce” in AIMT, Beeri..
- Participated & presented a paper on “Future of advertisement – creativity will be the X-Factor” in the tenth AIMS international conference on Management in Indian Institute of Management (IIM – Bangalore) from 6th to 9th January, 2013.
- Participated & presented a paper on “Opportunistic Marketing – The need of the hour” in the tenth AIMS international conference on Management in Indian Institute of Management (IIM – Bangalore) from 6th to 9th January, 2013.

(b) At National Conferences

- Attended and presented a paper on “public private partnership model to promote tourism in Karnataka” in a one day national conference on exploring avenues in banking, management, IT, education and social sciences in Srinivas institute of Management studies and 4th August 2018.
- Attended and presented a paper on “A conceptual model on affiliated marketing - A case study” in a one day national conference on exploring avenues in banking, management, IT, education and social sciences in Srinivas institute of Management studies and 4th August 2018.
- Attended and presented a paper on “A conceptual approach to empower the youth through life skills education” in a one day national conference on exploring avenues in banking, management, IT, education and social sciences in Srinivas institute of Management studies on 4th August 2018.
- Attended one day National Conference “Manegma 2018” and presented a paper titled “Dynamic Platform to connect Mangaluru via ekudla.com” on 17th March 2018 at Srinivas Institute of Management Studies, Mangalore.

- Presented a paper titled “Women Empowerment – A Study on the growing role of women in family business” at the national conference organized by MSNM Besant Institute of P.G.Studies, Bondel on 3rd November 2017.
- Participated & Presented a paper on “A case study on Global Project outsourcing via e-commerce in SDM PG Centre’s 10th National conference on “Global Brand building” on 3rd March 2017.
- Participated & presented a paper on “Innovation & Creativity in business with z2aworld.co” in the national level conference of Srinivas Institute of Management studies, Mangaluru with the theme “Current Development in Computer Science, IT & its Impact on Management Social Sciences & Education on 26th November, 2016.
- Attended and Presented a paper on “Innovative ways to drive people to be an entrepreneur with z2aworld.com in the National Conference on “A Great Place to work” on February, 19th 2016 in SDM P.G. Centre, Mangalore.
- Presented a paper on “Leadership in Management education” in the national conference on Leadership effectiveness on 13th February 2015 in SDM P.G. Centre for Management studies & Research, Mangalore.

Conferences/ Workshops/ Seminars/ FDPs attended.

1. Participated in a two day online workshop on the topic “NAAC Peer team visit - from assessor’s point of view” by Dr. P.S.Venkataramu, Dean Academics, Presidency University, Bengaluru on 15th December 2020 and “NAAC way forward - Do’s and don’ts for institutions preparing for NAAC peer team visit” on 16th December 2020 by Dr. Badri H.S., Deputy Director - IQAC, Presidency University, Bengaluru organized by SDM PG Centre and SDM College, Ujire.
2. Attended a workshop on “Experience Economy Driving Entrepreneurship and Innovator” organised by Centre for entrepreneurship opportunities and learning (CEOL) on 28th November 2019 in CEOL Centre, Mangaluru.
3. Attended a one day workshop on future of Primary and Higher school education held on 13th December organised by Mangala English Medium School in Association with Karnataka Rajya Devadigara Sanga® at SamajaBhavan, Mannaguda Mangaluru.
4. Attended and participated in a one-day National Level Workshop on “Mentoring Mentor” held on 6th September 2019 at MAPS College Mangalore, organized by Mangla Alumni Association, Mangalore University and MAPS College Mangalore. Total present 105.

5. Attended FDP on 21st December 2018 organized by NNAMIT in association with EDI Ahmedabad and DST, Government of India on the topic entrepreneurship in Nitte.
6. Attended a workshop on “MLC teachers elections and voting awareness” organized by the electoral body on 31st May 2018 in Milagres hall Mangalore.
7. Attended an FDP organized by IQAC & SDM PG center Mangaluru - “Yoga for Life” by Mrs. Shrayva Jain alumni and certified yoga trainer Bengaluru on 2nd and 3rd August 2018.
8. Attended a one day FDP on Stress free teaching” organized by IQAC in the college conference hall held on 25th May 2018 by Mr. Prashant Pai resource person and trainer AOL.
9. Participated in “Shraddha 2017”, a full day seminar for PG Students and faculties on the theme – “Awakening Inner Strength” held at Swami Vivekananda auditorium, Ramakrishna Mangaluru on Friday, 8th September 2017.
10. Attended a One day workshop on “Personality Development” Organized by Amrita Vidyalayam, Mangalore on 20th August, 2016.
11. Attended a Workshop organized by MESCOM with HT & EHT customers in Ocean Pearl on 26th November, 2015 regarding any improvements & Suggestions about MESCOM.
12. Attended a workshop on “accreditation” at Mangalore university college, Hampankatta, Mangalore on 29th January, 2015.
13. Attended a seminar on Values named “Shraddha” held at Ramakrishna Math, Mangalore on 11th September 2014.
14. Attended a one day spiritual Seminar on Leadership in Ramakrishna Math on 16th September, 2013.
15. Attended a 3 day International Conference of Asia Pacific Federation of Human Resource Management & National Institute of Personnel Management in Kala Academy, Goa from 26th to 28th September, 2013.
16. Attended & participated in a one day summit on “the impact of changing economy on fresh talent pool” on 23rd November, 2012 in Bangalore.
17. Attended and participated in a one day Management conclave conference on “Bridging the skill gap – practical solutions for educating the 21st century workforce” in ITC, Windsor Manor, Bangalore on 2nd November, 2012.
18. Attended 6 days FDP on Research Methods for Business Management & Social Sciences from July 23rd to 28th 2012 at Sahyadri College of engineering and Management, Mangalore.

Resource Person

1. Conducted session on “Interview Preparations & Techniques” along with Resume preparation & Communication skills in Roshni Nilaya College of Social work on 6th July 2012.
2. Conducted session on soft skills in Roshni Nilaya college of social work on 17th Aug, & 24th Aug 2012.
3. Conducted a soft skill training programme for Hebic Technical training institute on 17th December, 2012.
4. Invited as a resource person speaking on the topic “Present scenario in Management education” in the state level seminar on “Management education in cross roads” on 27th December 2014 in Vivekananda College, Puttur.
5. Invited as a resource person to conduct a series of workshops on “Soft Skills for nurses & doctors” in Omega Hospital, Mangalore from 3rd August 2015.
6. Invited as a chief guest & Resource person in St. Aloysius college for Management (AIMIT) for a workshop on “Leadership” on 11th August 2015.
7. Invited as a resource person to a workshop on Digitization at Digital Future of Education Pvt. Ltd, from 12th August to 14th August 2015.
8. Invited as a resource person to conduct workshop on “Interview Techniques & Tips along with resume preparation” in Roshni Nilaya School of Social Work on 20th August, 2015.
9. Invited as a speaker for an exclusive talk on “Road Race & Rage, Youth & humanity” in All India Radio (Akashvani) on 14th November, 2015.
10. Invites as a resource person to conduct an exclusive training programme for the sales force of Canara Work Shop for a day on 21st November 2015 at their corporate office.
11. Invited as a resource person to conduct “Interview tips & techniques” in Besant Women’s college, Mangalore on 26th February 2016.
12. Invites as a resource person to deliver talk on “Product Differentiation and Marketing Mix” in SDM Law College on 11th May, 2016.
13. Invited as a resource person to conduct a workshop on Leadership & Motivation for the elected members of the Council of Besant College Mangalore on 13th August 2016.
14. Invited to host a Program as a Resource Person & Quiz Master for Divyas Program on Swami Vivekananda on 12th January 2017.
15. Invited as a chief guest & Resource Person for a program on Swami Vivekananda on 12th January 2017 in Mangalore.
16. Invited as a chief guest & Resource Person for the sports day of Karnataka Rajya Devadiga Sangha on 22nd January 2017 at KPT, Mangalore.

17. Invited as a resource person to conduct a workshop on soft skills for a program named "Hackathon" – A state level program conducted in Sahyadri College of Management & Technology, Mangalore on 18th February, 2017.
18. Invited as a Resource person for a National Integration Program organized by NSS for students from various states of India on the topic "Icebreaker & Teamskills" on 22nd Feb, 2017 in M.G.M College, Udupi.
19. Invited as a chief guest and Resource person to conduct soft skills workshop for the volunteers of Indian Red cross society in Pilikula, Mangalore on 5th March, 2017.
20. Invited as a host & guest to conduct a workshop and get together for doctors sponsored by Sujay Pharma, Mangaluru on 1st April 2017.
21. Conducted a workshop on career guidance for the PUC students from various colleges organized and hosted by Vikas group of Colleges, Mangaluru on 20th July 2017.
22. Conducted a workshop on "Interview tips & techniques" for SDM Apollo e-MBA students on 5th August 2017 in SDM college.
23. Conducted a workshop on "Leadership skills & teamwork" for the students elected council members of Besant Degree college on 12th August 2017.
24. Invited as a resource person to conduct a workshop on "Leadership Training" for SDM Law college students on 13th September, 2017 in SDM Law College, Mangaluru-3.
25. Invited as a guest for the Live Call-in TV show of Daijiworld about creating an awareness on the dangers of games like blue whale challenge and to find solutions for the same in daijiworld studio, Bondel, Mangaluru on 22nd September 2017.
26. Invited as a guest & Resource person to conduct a talk on "Career Guidance & Opportunities" for the final year students of SDM Business Management on 27th September, 2017 in SDM College, Mangalore.
27. Invited for a talk on "Danger of Blue Whale Games & the new concept of Rise Up Game to counter such threat's for the Yuvavani program of All India Radio (AIR) on 10th October 2017 which was telecasted on 14th October.
28. Gave a talk on "Marketing Research & Questionnaire Preparation" for the e- mba students of SDM Apollo on 18th November 2017,
29. Invited as a resource person and as a quiz master for The Red Cross Society for three districts, namely Dakshina Kannada, Udupi & Kodagu on 28th November 2017 in Govt. College, Hampankatta, Mangalore.
30. Was the resource person for a workshop on "Rise Up Game – A Counter solution for dangerous games like blue whale challenges" which was conducted as a part of the "Self-Thinking Series" on 29th November 2017 in the college conference hall.

31. Gave a talk on “CRM Part I” for the e-MBA students of SDM Apollo on 2nd Dec 2017.
32. Gave a talk on “CRM Part II” for the e-MBA students of SDM Apollo on 16th Dec 2017.
33. Gave a talk on “CRM Part III” for the e-MBA students of SDM Apollo on 23rd Dec 2017.
34. Conducted a program on “Leadership & Team Work” for the employees of Host Zyro on 16th January 2018 at their office in Padil, Mangaluru.
35. Conducted a program on “People Skills & Career Guidance” for the interns of Host Zyro on 19th January 2018 at their office in Padil, Mangaluru.
36. Invited as a resource person to conduct a workshop on “Team Work Spirit & Energizing Activities” for the teaching staff of Pana College in Red Rocks Mukka on 26th February 2018.
37. Gave a talk on “Marketing Management” for the e-MBA students of SDM Apollo e-MBA on 10th March 2018 in SDM PG Centre, Mangaluru.
38. Invited as a guest & resource person for a workshop on Personality Development for the students of Besant Women’s college on 22nd March 2018.
39. Invited as a resource person to conduct a workshop on “Group Dynamics” for the NSS Program involving students from 5 states of India in Govt. College, Hampankatta, Mangalore on 24th March 2018.
40. Delivered lecture on healthcare information system and health for the SDM Apollo e-MBA students on 26th May 2018.
41. Delivered a lecture on healthcare information system and healthcare part II for the SDM Apollo MBA students on 2nd June 2018.
42. Invited as a chief guest and resource person on the topic “leadership and teamwork for the youth” conducted for the student council of Milagres Pre-university college on 14th June 2018 with the total student strength of 360.
43. Delivered a lecture on accreditation in healthcare for the SDM Apollo MBA students on 16 June 2018.
44. Delivered a talk on medical records and audit for the SDM Apollo MBA students on 30th June 2018.
45. Invited as a resource person to conduct a workshop on leadership, team work, stress management and public speaking for the civil engineering students and mechanical engineering students of Alvas engineering College on 11th July and 13th July 2018. Total student strength for civil engineering was 95 and mechanical engineering 65.
46. Invited as a resource person to conduct a workshop on leadership personality development for the SDM Apollo MBA students on 21st July 2018.

47. Invited as a resource person for an introduction on the topic higher education and governance with Dr. Sankaran director JKSHIM in the V4 media studio television broadcast on 24 July 2018.
48. Invited as a resource person for a topic “principles and practices of management in healthcare management” for the SDM Apollo MBA students on 28 July 2018.
49. Invited as a resource person to deliver a talk on importance of life skills in present scenario in All India radio on 4th August 2018.
50. Invited as a resource person to conduct a workshop on “leadership and teamwork” for the computer science department of Srinivas institute of technology, valachil on 13th August 2018. The strength was 90 students.
51. Invited as a resource person to conduct two workshops on “leadership and teamwork” for the mechanical engineering students and information science students of Srinivas institute of technology on 16th August 2018. The student strength for mechanical was 80 and highest IS was 70.
52. Invited as a resource person to conduct a talk on “management” for the SDM Apollo MBA students on 18th August 2018.
53. Invited as a guest and resource person to conduct a workshop on motivation and attitude for the computer science and information science students of Srinivas institute of technology on 20th August 2018 in their campus with total strength of 100.
54. Invited as a resource person as a speaker for a career guidance program called “Professionova” organised by the Member of Parliament Sri NalinKumar Kateel and Sri Vedvyas Kamath MLA in Association with Abhijyna education private limited on 26 August 2018 in Mangalore with total student strength of students of 600.
55. Invited as a chief guest and resource person to conduct a talk on “MMA Investo connect” organised by Mangalore Management Association along with SDM PG centre in the Institutes conference hall on 29th August 2018
56. Conducted a lecture on “management in healthcare” for SDM Apollo MBA students on 8th September 2018 in SDM MBA department.
57. Conducted a workshop on “leadership and teamwork” for the first MBA students as a part of the bridge course conducted on 1st October 2018.
58. Invited as a resource person to conduct a district level quiz for the Red Cross society on 24th October 2018 in University College, Mangalore.
59. Invited as a resource person to conduct a workshop on “ice breaker for startups powered by business model preparation for the startup hack 2018” organised by NITTE education and new age incubation network unit of KD department of IT, BT - government of Karnataka on October 24th 2018 for students of Sahyadri College of engineering, MITE & NMAM Nitte.

60. Invited as a guest and resource person to participate and contribute to a workshop named “Round table conference on higher education” organised by NMAM Nitte where various stakeholders of academia and industry were present. Deliberations to improve higher education was done with over 28 distinguished invitees and resource persons were present. It was held on 27th October 2018
61. Invited as a resource person to conduct a session on “Personality Development” for the career guidance program organised by Vikas group of institutions on 8th December 2018.
62. Conducted a workshop on NET examinations on 11th December 2018 at the conference hall of the college.
63. Invited as a resource person for the Faculty Development Program on 21st December 2018 organized by NMAMIT in association with EDII Ahmedabad & DST, Government of India for the topic “ice breaker for startups powered with business model preparation” in Nitte.
64. Invited as the chief guest and speaker for aviation inauguration in St. Agnes on 16th January 2019.
65. Invited as the chief guest and speaker for the student of the year program organized by DIVYAS in association with NSS and district legal services on 26th January 2019.
66. Invited as a resource person to conduct various sessions like leadership and teamwork, how to improve communication, stress management, time management to various batches of students in Little flower school, Karkala on 29th January 2019.
67. Invited as the chief guest and speakers for an orientation program on Aviation in Vikas group of colleges on 30th January 2019.
68. Invited as a resource person to conduct a workshop on leadership and teamwork for a workshop named Preparation for civil service exam, competition exams and placements in St. Agnes College Mangalore on 2nd February 2019. Total 40 participants.
69. Invited to conduct a talk on career upskilling opportunities for the degree students of Canara College Mangalore on 5th February 2019. Total 60 participants.
70. Invited as a resource person to conduct a workshop on upskilling for Besant degree students on 18th February 2019. Total 65 participants.
71. Invited as a resource person for the one-day national conclave named “Sankalp 2019” with the theme rejuvenating vision to transform Indian management in the global context delivering a talk on management education 4.0: developing global business leaders through industry institute interface on 25th February 2019. Total 200 participants.

72. Invited as a resource person to conduct a talk on e-commerce platform to promote agribusiness in Justice K.S. Hegde MBA department for a national level conclave on 6th March 2019. Participants 30.
73. Invited as a resource person to conduct a workshop on 3rd April 2019 in Little flower school, Karkala on the topic leadership and team skills for the high school section. Total present 68.
74. Invited as a resource person to conduct a training workshop on 4th April 2019 in Little flower school, Karkala on the topic positive attitude and power of mind for the primary school students. Total 74 Present.
75. Invited as the chief guest to address a gathering of parents during the valedictory program of happy summer camp held on 5th April 2019. Total present 380. Organized by little flower Karkala.
76. Invited as a resource person to conduct a workshop on people skills and Interpersonal skills for the state level Centre heads and councilors of Mangalore Institute of Fire and Safety Engineering (MIFSE) on 10th April 2019.
77. Invited as a resource person to conduct a workshop on sales techniques & Counselling strategies for the employees of Mangalore Institute of fire and safety engineering (MIFSE) on 11th April 2019 held in Moti Mahal, Mangalore. Total present 35.
78. Invited as a resource person to conduct a session on “Soft Skills” in Enertech Academy on 6th July 2019. Total students present 45.
79. Invited as a resource person to conduct a workshop on “Personality Development” part of induction programme organised by Yenepoya Group for their degree students in Yendurance Zone, Derelekatte on 16th July. Total Present 800.
80. Invited as a resource person to conduct a session on “Essentials of Management Development” in Canara College for the degree students on 17th July 2019. Total present 65.
81. Invited as a resource person to conduct a programme on “Leadership and Soft Skills” for the students of SDM Law as a part of their orientation on 7th August 2019 in SDM Law College Mangalore. Total Present 200.
82. Invited as a resource person to conduct a workshop on “Leadership and Personally Development” for the forensic science students of Yenepoya Group in Yendurance Zone ,Derelekatte on 20th August 2019.
83. Invited as the Chief Guest and Resource Person to inaugurate an MDP on “Essentials of Management” for the Canara college students on 31st August 2019 in Canara College MG Road, Mangalore. Total present 45.

84. Invited as a Guest and Resource Person to conduct a program on “Essentials of Digital Technology in Management” for the students of Canara College on 7th September 2019 in Canara College MG Road Mangalore.
85. Invited as a chief guest and resource person to conduct a talk and workshop on “Art of Leadership and People Skills for the Youth” for the students of Commerce Association of Milagres pre-university college on 13th September 2019.
86. Invited as a guest and resource person to conduct a workshop on leadership and people skills for management students in J K S H I M MBA department on 25th September 2019.
87. Invited as a resource person & Guest of honour for the DIVYAS Student of the year award ceremony in association with NSS, Mangalore University on 26th January 2020.
88. Invited as a Key Note Speaker for a program named “EKTHA” organized by Lions Club International & Leo Dist. 317D on 23rd February 2020 in Kavitha River View Resort, Kodialbail, Mangaluru.
89. As a resource person conducted Bridge Course program for the first year batch of SDM PG Centre students on the topic “Leadership and Team Skills” on 16th September 2019 in SDM Conference Hall.
90. Invited as a guest and resource person to conduct a workshop on “Power of Mind” for the degree students of Canara college on 21st September 2019.
91. Received a certification “Equality Warriors” for attending and participating in “The Vivel Ab Samjhauta Nahin - Know Your Rights” workshop conducted in SDM PG Centre Mangalore on 11th September 2019.
92. Invited as a guest and resource person to conduct a workshop on leadership and people skills for management students in J K S H I M MBA department on 25th September 2019 total strength 160.
93. Invited as a resource person to conduct a hands-on practical session on “usage of Google Suite and its products for the teaching staff of SDM Law College Mangaluru on 10th July 2020

No. of Webinars attended : More than 60 webinars and certifications.

Updated 30th April 2021