

5.1.3 (3) Soft Skill Development

Details of Programmes conducted for Five Years

SL NO	Year	Number of Programmes
1	2018-2019	1
2	2017-2018	3
3	2016-2017	6
6	2015-2016	7
7	2014-2015	8

SOFT SKILL DEVELOPMENT

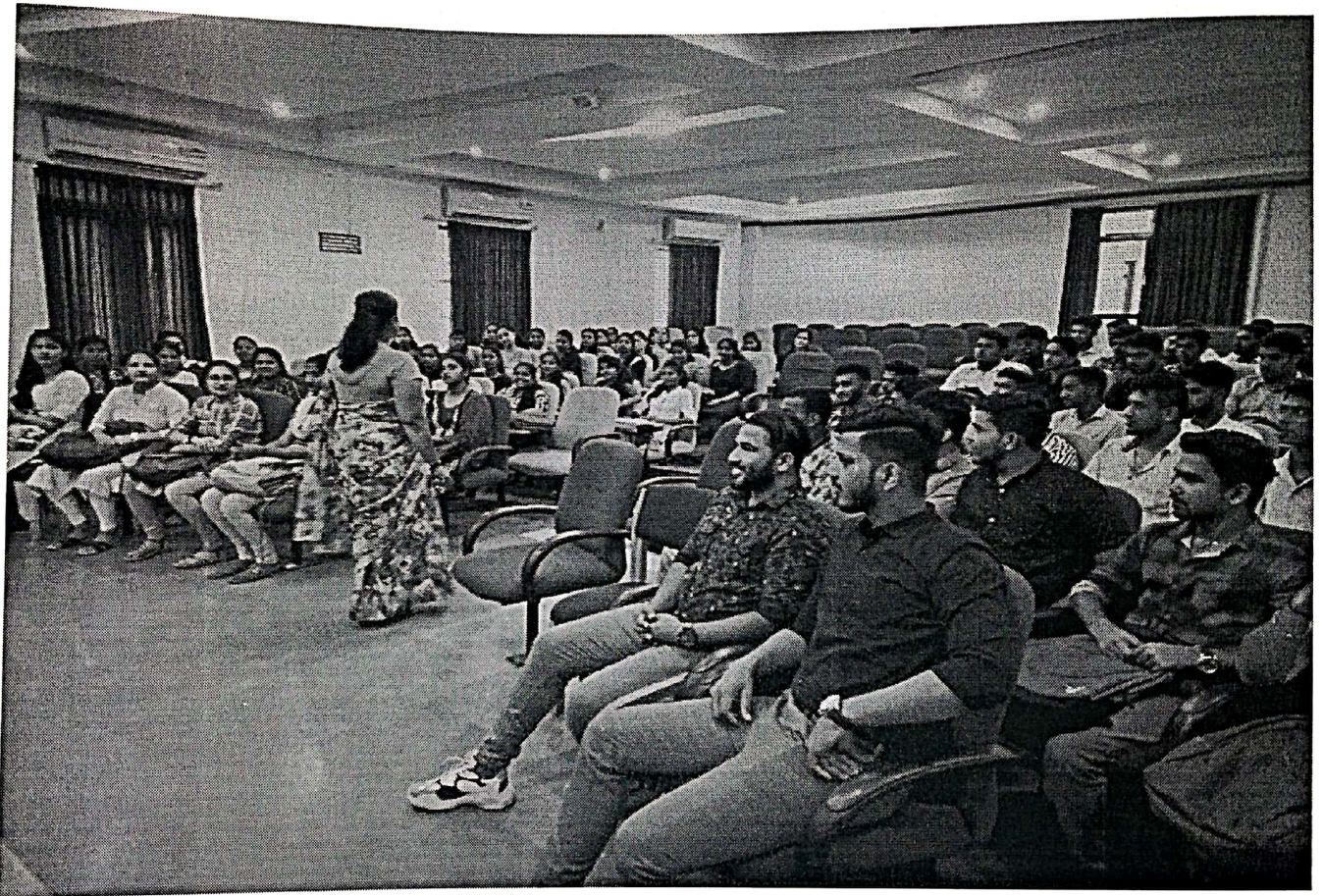
2018- 2019

Sl. No.	Date	Topic	Resource Person
1	18th september 2019	Communication skills	Dr.Savitha Pereira

Communication Skills

Date: 18.09.2019

Venue: Conference hall



Dr. Savitha Pereira addressed the students on 'Communication Skills' as an introduction soft skills subject. An insight into how important is communication skills in all walks of life was explained to students. Few activities like pick and speak was conducted to keep the session lively. The session was conducted using the Power Point presentation.

SOFT SKILL PROGRAMMES CONDUCTED FOR THE YEAR 2017-2018

SL NO	DATE	TOPIC	RESOURCE PERSON
1	11.09.2017	WORKSHOP ON COMMUNICATION SKILL	Mr. VINAYAKA PRABHU
2	25.09.2017	SOFT SKILLS	Mr. GAUTAM SHETTY, NISHA SHETTY, Dr. JASEEM AHAMED
3	25.09.2017	TEAM BUILDING	Mr. VINAYAKA PRABHU

Seema S. Shenoy.

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH

Phone : 0824-2496009
0824-2496809

MANGALURU - 575 003

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

08/09/2017

A workshop on "Communication Skills" will be conducted in the college conference hall on 11th September 2017. Students are instructed to attend the same. The Resource person for the session is Mr. Vinayak Prabhu, Freelance Entrepreneur & Personality Trainer.

DIRECTOR

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Workshop on Communication skill

Vinayaka Prabhu (Freelance Entrepreneur Personality Trainer)

delivered a talk on **“Workshop on Communication skill”** on **11/09/2017**.

Communication Skills were briefly structured and explained by the speaker (Listening, Being a good listener is one of the best ways to be a good communicator, Nonverbal Communication, Clarity and Concision, Friendliness, Confidence, Empathy, Open-Mindedness, Respect.) Communication skills are the abilities used when giving and receiving different kinds of information. Some examples include communicating new ideas, feelings or even an update on your project. Communication skills involve listening, speaking, observing and empathising. Activities were conducted for the students to come forward and speak and communicate with the audience. Students actively participated in the same. it was a interactive session , The session was very useful and helpful for the students.



S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH

Phone : 0824-2496009
0824-2496809

MANGALURU - 575 003

E-mail : sdmcmb@gmail.com
Website : www.sdmcmb.ac.in

NOTICE

22/09/2017

A guest lecture on "Soft Skills" will be conducted in the college conference hall on 25th September, 2017. Resource person for this session are Mr. Gautham Shetty, Ms. Nisha Shetty, Dr. Jaseem Ahmed Co-Founders of Connectia Solutions. Students are instructed to make use of this program.

DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Importance of Soft Skills in Life

Resource Person:

Mr Gautam Shetty, Ms Nisha Shetty, Dr Jaseem Ahamed
(co founder , connectia solution)

Topic : “ Soft Skills”

Date : 25/09/2017



Mr Gautam Shetty gave a brief introduction on soft skill ,how skills are needed to deal well and effectively with the challenges of life and various other skills required such as listening, collaborating with others, presenting ideas and communicating with team members etc.The speaker gave an insight into how certain skills are highly valued in the modern workplace and how Strong soft skills ensure a productive, collaborative and healthy work environment. Hence he said that the soft skills are vital attributes for organisations in an increasingly competitive world.

Ms Nisha Shetty continued the session on giving brief explanation on 7 soft skills needed to be successful in life (Leadership Skills, Teamwork, Communication Skills, Problem Solving Skill, Work Ethic, Flexibility/Adaptability, Interpersonal Skills.)

Dr Jaseem Ahamed took over the session by highlighting the importance of soft skill in our day to day life and how it would help us in better prospects. The session was very informative and beneficial to students.



**S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH**

Phone : 0824-2496009
0824-2496809

MANGALURU - 575 003

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

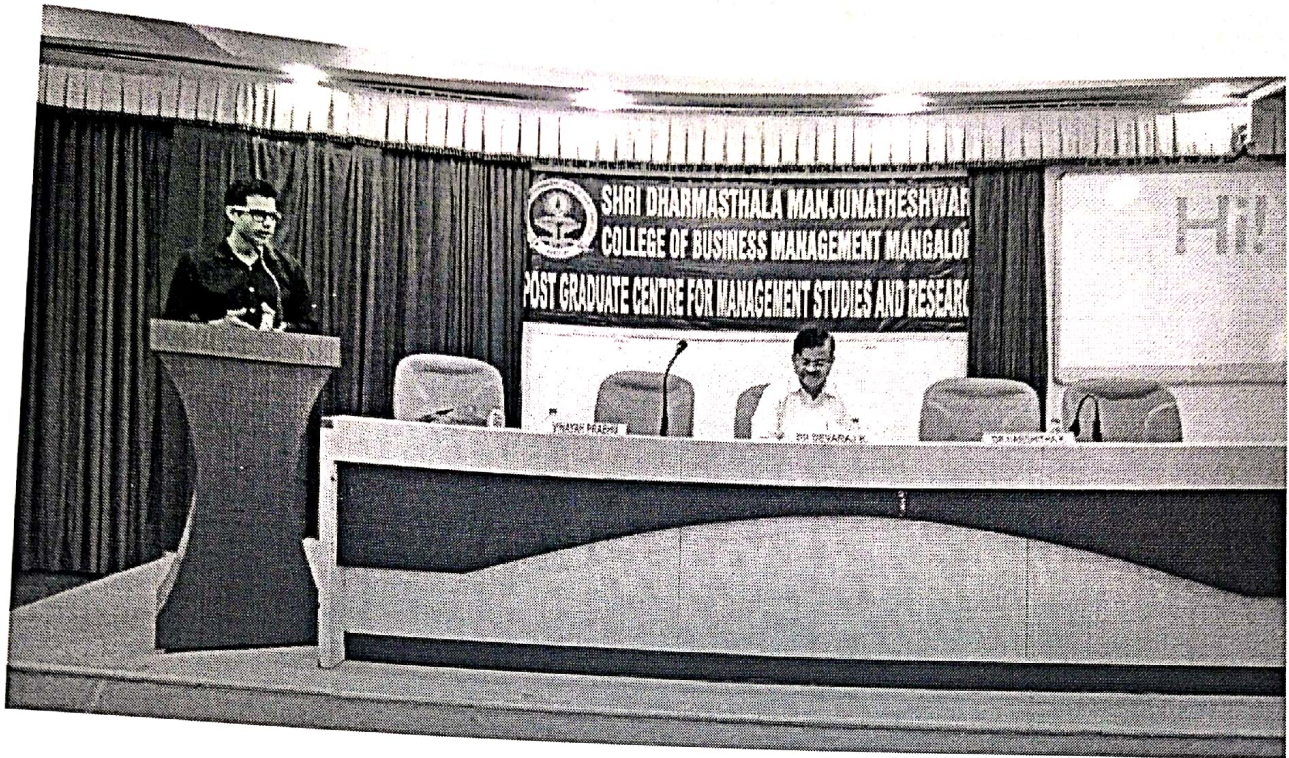
11/09/2017

A workshop on the topic "Team Building" will be conducted on 12th September 2017 in the College Conference Hall. The Resource person for the session is Mr. Vinayak Prabhu, Freelance Entrepreneur Personality Trainer. Students are compulsory instructed to attend the same.

DIRECTOR
DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

TEAM BUILDING



Vinayaka Prabhu (freelance entrepreneur personality trainer)

gave a lecture on **“Team Building”** on 25/09/2017.

Team building is a collective term for various types of activities used to enhance social relations and define roles within teams, often involving collaborative tasks. It is distinct from team training, which is designed to improve the efficiency rather than interpersonal relations in the team where business managers play a leading role in the same and it also includes team building in learning and development/OD and an HR Business Partner. Students were organised into team building activities that have a purpose and objectives behind the planning and leading into team spirit.

SOFTSKILL DEVELOPMENT

Sl.No.	Roll No.	Name of the Candidate	Sept 1st th 2017	Sept 25 th 2017	Sept 28 th 2017
1	17105	AJAYA SHETTY S	✓	✓	α
2	17107	AKSHAY KUMAR	✓	✓	✓
3	17108	ANURAG A P	✓	α	α
4	17109	AVINASH H A	✓	α	✓
5	17111	BRUNDA N M	✓	✓	✓
6	17112	CHARISHMA K V	✓	✓	✓
7	17114	DEEKSHA S	✓	✓	✓
8	17115	DEEKSHITHA J	α	✓	✓
9	17120	FATHIMA SHIRIN	✓	α	✓
10	17122	HARSHA BHAKTA	✓	✓	✓
11	17123	HARSHITH M C	✓	α	✓
12	17126	IRFAN	✓	α	✓
13	17127	ISHWARYA	✓	✓	✓
14	17131	KALPITHA K	✓	α	✓
15	17132	KARTHIK H	✓	✓	✓
16	17134	KARTIK CHIMBALKAR	α	✓	✓
17	17135	KAVYA H K	✓	α	✓
18	17136	KISHAN	✓	✓	α
19	17138	LAKSHMITHA M	α	✓	✓
20	17139	M ANISH A SHETTY	✓	✓	✓
21	17140	M M PRASHANTHA BHAT	✓	α	✓
22	17141	M MANOHAR	✓	✓	✓
23	17144	MEGHANA M S	✓	α	✓
24	17145	MOHAMMED RAYEEZ	✓	α	✓
25	17146	MOHAMMED SAFWAN	✓	✓	✓
26	17147	MOHAMMED SAHAL SHABANDARI	✓	✓	✓
27	17149	MOHAMMED SHIYAN	α	✓	✓
28	17152	MUHAMMED ZAFAR	α	✓	✓
29	17153	MUNITA KUMARI	✓	✓	α
30	17154	MYTHRI SHETTY	✓	α	✓

SOFTSKILL DEVELOPMENT

Sl.No.	Roll No.	Name of the Candidate	Sept 11th 2017	Sept 25th 2017	Sept 25th 2017
31	17156	NILEEMA NEELALOHITHA K	✓	✓	✓
32	17159	NOLITA SHARON PERES	✓	✓	✓
33	17164	RAKESH SHETTY	✓	✓	✓
34	17165	RAKSHITH	✓	✓	α
35	17166	RAKSHITH SHETTY	✓	α	α
36	17167	RAKSHITHA R SHETTY	✓	✓	✓
37	17168	RANJAN	✓	✓	✓
38	17169	RANJITHA	α	α	✓
39	17170	RASHA MOHD ASHFAQ	✓	✓	✓
40	17173	SAHIMA	✓	✓	α
41	17177	SANTHOSH KUMAR B R	✓	✓	α.
42	17179	SARTHAK G ACHAR	✓	✓	✓
43	17183	SHIVANI CHANDRASHEKAR	✓	α	✓
44	17185	SHRAVYA S K	α	✓	✓
45	17186	SHREYA	✓	α	✓
46	17190	SIDDHARTHA GANAPATI HEGDE	✓	✓	✓
47	17191	SMITHA	✓	✓	α
48	17193	SRIDEVI	✓	✓	α
49	17194	SUHAN A V	✓	✓	✓
50	17195	SUMAYYA SHAFI	α	α	✓
51	17197	SUNIL KUMAR M	α	✓	✓
52	17199	SURAKSHA K S	✓	✓	✓
53	17202	SWASTHIK KUMAR D	✓	✓	✓
54	17203	SWATHI S	✓	✓	α
55	17206	VAISHALI U	✓	✓	✓
56	17207	VAISHNAVI G.	✓	✓	✓
57	17208	VANISHRI	α	✓	✓
58	17209	VEEKSHA K	α	✓	✓
59	17210	VELWIN IMMANUEL KARKADA	✓	✓	✓
60	17215	VIVEK GIREE	✓	✓	α

SOFTSKILL DEVELOPMENT

			Sep 11 th 2017	Sep 25 th 2017	Sep 25 th 2017
61	17101	ABDULLA ISHAN			
62	17102	ABHAY N KAMATH D	✓	✓	✓
63	17103	ABHISHEK T	α	✓	✓
64	17104	AFSANA MEHAR	✓	✓	✓
65	17106	AJMAL HUSSAIN	✓	✓	α
66	17110	AYESHA MEHAR	α	✓	✓
67	17113	DEEKSHA K	✓	α	✓
68	17116	DEEPAK BABU A V	✓	✓	✓
69	17117	DHANYA	✓	✓	✓
70	17118	DHEERAJ	α	✓	✓
71	17119	FAASIL K M	✓	✓	✓
72	17121	GLEN ROSHAN DSOUZA	✓	α	✓
73	17124	HARSHITH RAI J V	✓	✓	✓
74	17125	HASAN NIHAL	✓	α	✓
75	17128	JAXTON AGNEL D'SOUZA	✓	✓	✓
76	17129	JEEVAN	✓	✓	✓
77	17130	K P CHARAN	✓	α	✓
78	17133	KARTHIK SHETTY	✓	✓	✓
79	17137	KULAL DIKSHITH DAYANANDA	✓	✓	✓
80	17142	MAITHRI B S	α	✓	✓
81	17143	MARAVOOR SHEIKH KALANDER RIHAN	✓	α	✓
82	17148	MOHAMMED SHAMMAS A S	✓	α	✓
83	17150	MOHAMMED SHUMAZ KAZI	✓	✓	✓
84	17151	MOULANA MOHAMMED AKEEK	✓	✓	✓
85	17155	NAYANA	✓	✓	✓
86	17157	NISHAL AHMED NAINAR	✓	✓	✓
87	17158	NISHMITHA KIRAN MENEZES	✓	✓	✓
88	17160	PRAJWAL P.M	α	✓	✓
89	17161	PRANAMYA S JAIN	✓	✓	α
90	17162	PRANATHI SHETTY	α	✓	✓

SOFTSKILL DEVELOPMENT

Sl.No.	Roll No.	Name of the Candidate	Sept 11 th 2017	Sept 25 th 2017	Sept 25 th 2017
91	17163	R CHARISHMA SUVARNA	✓	✓	✓
92	17171	RATHAN RAI K	α	✓	✓
93	17172	SABA SHUKOOR	α	✓	✓
94	17174	SALMANUL FARIS K	✓	✓	✓
95	17175	SANJANA BOPANNA K	✓	✓	✓
96	17176	SANJANA P K	✓	✓	✓
97	17178	SANTOSH SHIVJI PATEL	✓	✓	✓
98	17180	SARVESH J REVENKAR	✓	✓	✓
99	17181	SHAMASHREE M RAO	✓	✓	✓
100	17182	SHARAN	✓	✓	✓
101	17184	SHRAVYA H	✓	✓	α
102	17187	SHREYA	α	✓	✓
103	17188	SHREYA S SHETTY	✓	✓	✓
104	17189	SHUSHMITHA	✓	✓	✓
105	17192	SOORAJ	✓	✓	α
106	17196	SUMITH D	α	✓	✓
107	17198	SUPRITHA	✓	✓	✓
108	17200	SUSHMA	✓	✓	✓
109	17201	SUSHMA SHETTY	✓	α	✓
110	17204	THEJAS S BANGERA	✓	✓	✓
111	17205	TRUPTHI	✓	✓	✓
112	17211	VINUTHA K	α	✓	✓
113	17212	VISHAKHA MOGRAL	✓	✓	α
114	17213	VISHAL PANDURANG ANKOLEKAR	α	✓	✓
115	17214	VISHAL U R S	✓	✓	✓
116	17216	WELCITA SHARAL ALVARES	α	✓	✓
117	17217	YASH SHARMA	✓	✓	✓
118	17218	YASHAVANTHA N	✓	α	✓
119	17219	ZACHARIOUS DUMING PEREIRA	✓	✓	✓
120	17220	ZOYA ISMAIL	✓	✓	α

MODULE FOR BATCH 2016-2017

1. Managing client Relationship 01/03/17
2. Presentation Skills. 10/03/17
3. Managing stress 17/03/17
4. Negotiating skills. 24-03-17
5. Telephone Etiquettes 07/04/17
6. Body language 19/04/17

TRAINER :- ASHWIN MENDONCA
SOFT SKILL TRAINER.



DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Managing Client Relationship.

Date :- 01/03/2017

The students in the class played a role of service provider teams, customer teams & observer teams to enhance their learning.

Students were given a sample role play situation, where the students had to enact based on the roles given. They went through the role play to understand their roles and play them effectively.

Objectives of the session :-

- To understand how to please the clients.
- to deliver goods to the customers.
- to manage emotions.
- to meet deadlines in the project.
- to manage customer relationship.

Presentation Skills

Date :- 10/03/2017

Students were given general insight into what presentation skills are. And few tips on presentation skills were given to students.

In the process of presentation students were advised on how important were 5 elements of presentation skills—

- Structure
- Voice
- Body language
- Dressing Savvy
- Audience Savvy.

Objective of the Session are

- to learn to think on one's own feet.
- to put one's thought into a structure.
- to give thought to one's own voice stress intonation, pause and choice of words.
- To learn how one impacts others.

Managing Stress

Date :- 17/03/2017

Students were given insight into controlling persons level of stress and how to balance life.

Students were also given inputs on what is Eustress and distress.

Reducing of stress helps one to -

- Enhance self esteem.
- Improve moral
- Increase job satisfaction.
- Improve sense of well being.
- Improves health.
- Improve mental state of mind.

The students were very eager to learn about the good stress and bad stress & how these stress conditions have impact on our lives.

NEGOTIATING SKILLS-

DATE :- 24/03/2017

What is Negotiation?

A method by which people settle differences. Here the students were put across different situations where lot of confusion arises among the members of the team.

On giving situations, students were asked to accordingly negotiate and arrive at a consensus of opinion. Student learn to co-operate, co-ordinate, build better group cohesiveness in a team.

The main objective of having negotiation in a team are:-

→ to settle at a fair and reasonable opinion.

→ to ensure that the contract is performed on time.

→ to exercise control over the manner in which contract is performed.

Telephone Etiquettes .

Date :- 07/04/17

This could be a basic mannerism one needs to develop in his normal routine tasks.

Basic etiquettes should be followed irrespective of calls being formal or informal, official, personal etc.

Basic mannerisms that we need to follow while answering the calls were explained to students. Students were also put on trial calls as a part of session practical exposure.

while answering the calls these points need to be kept in mind :-

→ You need to be polite while answering the call

→ Never yell or shout at customer

→ Be to the point and ^{not to} beat around the bush

→ Do not waste time by talking unnecessarily when it is a official call.

Body language

Date :- 19/04/17

This session helped the students in knowing about non-verbal communications, which includes facial expressions, body postures, eye movement, touch etc. This also covers physical appearances, attitude of an individual and behaviour in non verbal manner.

Objectives:

→ We have used non verbal communication and body language to reflect and express thoughts and feelings.

→ To develop interpersonal skills.

→ Enhances understandings of Intra Personal Skills.

→ Create awareness of Self Presentation.

→ To develop skills and qualities of effective communications.

Outcome:-

Students were able to understand the role and significance of body language and Non-verbal communication in life.

→ Also understood the relevance of all these concepts in corporate world.

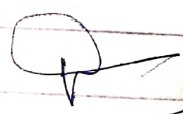
Sl. No.	Roll No.	Student Name	March	MARCH	March	24/03/17	07/04/17	19/04/17
			01/2017	10/2017	17/2017	March	April	April
1	16101	A YOUSUF FAIZAL	1	2	3	4	5	6
2	16102	ABHILASH A	1	2	3	4	5	6
3	16105	ABHISHEK U	1	2	3	4	5	6
4	16107	AHAMMED REFAHI	1	2	3	4	5	6
5	16108	AHMAD KABEER	1	2	3	4	5	6
6	16109	AISHWARYA	1	2	3	4	5	6
7	16110	AIYSHA V A	a	2	2	4	5	6
8	16111	AKASHA K	1	2	3	4	5	6
9	16112	AMRUTHA B G	1	2	3	4	5	6
10	16113	ANUSHA R KUNDER	1	2	3	4	5	6
11	16116	ASHRAYA SHETTY	1	2	3	4	5	6
12	16120	ASHWINI M P	1	2	3	4	5	6
13	16121	BALACHANDRA	a	2	3	4	5	6
14	16123	DHANANJAYA B	1	2	3	4	5	6
15	16124	EVAN ELDROY MENDONSA	a	2	2	3	4	5
16	16126	FATHIMATH ASHFEENA	1	2	3	4	5	6
17	16128	G A ABOOBACKER AFSAL	1	2	3	4	5	6
18	16129	GAUTHAM L C	1	a	2	4	5	6
19	16132	HAYAVADANA BHAT	1	2	3	4	5	6
20	16134	JAISON LEROY PEREIRA	1	2	3	4	5	6
21	16136	K SHILPA KUMARI	1	2	3	4	5	6
22	13140	LIKHITHA JAIN S	1	2	3	4	5	6
23	13142	MAHAMMED FURQAN	1	a	2	3	4	5
24	13146	MEZA MARIYAM	1	2	3	4	5	6
25	16148	MOHAMMED IRSHAD	a	2	2	3	4	5
26	16149	MOHAMMED MEHAZEEF	1	2	3	4	5	6
27	16151	MOHAMMED SAOOD	a	2	3	4	5	6
28	16152	MOHAMMED SHAHIL	a	2	2	3	4	5
29	16158	MUZAIN H M	1	2	3	4	5	6
30	16159	NAMRATHA	1	2	3	4	5	6

Sl. No.	Roll No.	Student Name						
31	16160	NAMRATHA SHETTY V	1	2	3	4	5	6
32	16162	NAVYA L K	1	2	3	4	5	6
33	16166	NIDHISH S SHETTY	1	2	3	4	5	6
34	16168	NIKHIT REDDY	1	2	3	4	5	6
35	16172	PAVITHRA K PURANIK	1	2	3	4	5	6
36	16174	PRANESH	1	2	3	4	5	6
37	16178	RAJESH A B	1	2	3	4	5	6
38	16180	RAKSHITHA	1	2	3	4	5	6
39	16181	RAKSHITHA G SHETTY	1	2	3	4	5	6
40	16183	RESHMA M BANGERA	a	1	2	3	4	5
41	16185	ROOPITHA C P	1	2	3	4	5	6
42	16187	SANKETH P N	1	2	3	4	5	6
43	16190	SHARVIN AMBROSE BARBOZA	1	2	3	4	5	6
44	16191	SHASHANK U G	1	2	3	4	5	6
45	16193	SHEREEN EDNA DSOUZA	1	2	3	4	5	6
46	16195	SHILPA BENGRE	1	2	3	4	5	6
47	16198	SHRUTI JADHAV	1	2	3	4	5	6
48	16199	SHWETHA S	1	2	3	4	5	6
49	16200	SIIDDIQ FAIZAL	1	2	3	4	5	6
50	16201	SIMAK M H	1	2	3	4	5	6
51	16204	SOWJANYA S A	1	2	3	4	5	6
52	16207	SUMAN BABU SHETTY	a	1	2	3	4	5
53	16208	SUSHMA LIZIA MENEZES	1	2	3	4	5	6
54	16209	TANEDAR BHARADWAJ	1	2	3	4	5	6
55	16211	VIGNESH S SHETTY	1	2	3	4	5	6
56	16213	VIJETH KUMAR J	1	2	3	4	5	6
57	16214	VIJETH PAI V	1	2	3	4	5	6
58	16217	VIVEK K	1	2	3	4	5	6
59	16219	YASHASWI RAI	1	2	3	4	5	6
60	16221	ZAINABHA FAHIZA	1	2	3	4	5	6

Sl. No.	Roll No.	Student Name	March 01/2017	MARCH 10/2017	March 17/2017	24/03/17 March	31/03/2017 April	07/04/2017 April	14/04/2017 April
61	16103	ABHILASH A V	2	1	2	3	4	5	6
62	16104	ABHISHEK K	1	2	3	4	5	6	7
63	16106	ADITHI SHENOY	1	2	3	4	5	6	7
64	16114	ANUSHA S	1	2	3	4	5	6	7
65	16115	ARJUN K	1	2	3	4	5	6	7
66	16117	ASHURA ZAINABA	1	2	3	4	5	6	7
67	16118	ASHWATHNARAYAN	1	2	3	4	5	6	7
68	16119	ASHWINI G K	1	2	3	4	5	6	7
69	16122	DEEKSHITH G	1	2	3	4	5	6	7
70	16125	FATHIMA SHIKA	1	2	3	4	5	6	7
71	16127	FLEMING CHRISTAN LOBO	1	2	3	4	5	6	7
72	16130	GOWTHAM K J	1	2	3	4	5	6	7
73	16131	HARIDAS NAMBIAR P	1	2	3	4	5	6	7
74	16133	ISHWARYA B	1	2	3	4	5	6	7
75	16135	K RAGHURAMA RAO	1	2	3	4	5	6	7
76	16137	KEERTHI KUMARI U P	1	2	3	4	5	6	7
77	16138	KOWSHIK SHETTY B	1	2	3	4	5	6	7
78	16139	KRITHIKA M RAO	1	2	3	4	5	6	7
79	16141	MAHAMED MOOSA SHAFWAN	1	2	3	4	5	6	7
80	16143	MAHAMMED SAFWAN B H	1	2	3	4	5	6	7
81	16144	MANOJ RAI B R	1	2	3	4	5	6	7
82	16145	MARIANA CRYSTAL D ROZARIO	2	1	2	3	4	5	6
83	16147	MOHAMMED ATIF SHARIEFF	1	2	3	4	5	6	7
84	16150	MOHAMMED RAMEEZ	1	2	3	4	5	6	7
85	16153	MOHAMMED THANSEER B	1	2	3	4	5	6	7
86	16154	MOIDEEN RISHAD M	1	2	3	4	5	6	7
87	16155	MUHAMMED ADNAN HAFEEZ	1	2	3	4	5	6	7
88	16157	MUHSEENA M A	1	2	3	4	5	6	7
89	16161	NARASIMHARAJU S N	1	2	3	4	5	6	7
90	16163	NIDHI	1	2	3	4	5	6	7

Sl. No.	Roll No.	Student Name						
91	16164	NIDHI B BALEGAR	1	2	3	4	5	6
92	16165	NIDHI N KUNDER	1	2	3	4	5	6
93	16167	NIHAL UR RAHAMAN	1	2	3	4	5	6
94	16169	NISHANTH	1	2	3	4	5	6
95	16170	NITHIN KUMAR S	1	2	3	4	5	6
96	16171	NUTHAN S SUVARNA	1	2	3	4	5	6
97	16173	POOJA NAGESH	1	2	3	4	5	6
98	16175	PRATHIKSHA	1	2	3	4	5	6
99	16176	PREETHI K	1	2	3	4	5	6
100	16177	PUNITHA S S	1	2	3	4	5	6
101	16179	RAKSHITH KUMAR P	1	2	3	4	5	6
102	16182	RANJITH	1	2	3	4	5	6
103	16184	RIZWANA	1	2	3	4	5	6
104	16186	SANDEEP SUBRAMANYA SHET	1	2	3	4	5	6
105	16188	SARTHAK	1	2	3	4	5	6
106	16189	SHAINA SHIVANAND	1	2	3	4	5	6
107	16192	SHEIK MOHAMMED FAYAZ	1	2	3	4	5	6
108	16194	SHILPA ANCHAN	1	2	3	4	5	6
109	16196	SHREYA C S	a	1	2	3	4	5
110	16197	SHREYAS KINI S	1	2	3	4	5	6
111	16202	SOORYA NARAYANA	1	2	3	4	5	6
112	16203	SOUMYA GOVINDA HEGDE	1	2	3	4	5	6
113	16205	SPARSHA KANTH	1	2	3	4	5	6
114	16206	SUHAIM AHMED	1	2	3	4	5	6
115	16210	VARUN NAYAK K	1	2	3	4	5	6
116	16212	VIJAY ASHLEY RODRIGUES K	1	2	3	4	5	6
117	16215	VINUSHA HEGDE B	1	2	3	4	5	6
118	16216	VISHAKH K	1	2	3	4	5	6
119	16218	YASHASWI RAI	1	2	3	4	5	6
120	16220	YASHWITHA BANGERA	a	1	2	3	4	5

Sl. No.	Trainer	Date	Topic Discussed
1.	Ashwin	05 th Oct 2016	Rob Effectiveness and Self Management - Develop Self Awareness TIME MANAGEMENT
2.	ASHWIN MENDONCA	07 th OCT 2016	TIME MANAGEMENT
3.	Ashwin Mendonca.	01 st 20 th 2016	Time management :- Application of the Planning Cycle.
4.	Ashwin Mendonca.	21 st Oct 2016	Grooming and Etiquette
5.	Ashwin Mendonca	28 th Oct 2016	Enhancing speaking and listening skills.
6.	Ashwin Mendonca	2 nd Nov 2016	Public Speaking Skills
7.	Ashwin Mendonca	11 th Nov 2016	Assertion Skills


DIRECTOR
 S.D.M. Post Graduate Centre for
 Management Studies and Research, Mangaluru
 (M.B.A. Programme)

Soft Skill classes conducted for
A & B sections

→ Self Introduction

→ Group Activity On the topic

"One soft skill that I have
really appreciated in my daily
interaction with others".

The above 2 activity were
conducted to assess group synergy
& individual self esteem.

MODULES proposed to be taken up:-
BATCH 2015-2016

MODULE 1

Role effectiveness & Self Management
Understanding self
Grooming & Etiquette.
Enhancing listening & speaking skills.

MODULE 2:

Interpersonal Skills:-
Communication
Body Language
Group Discussion
Conflict Resolving

MODULE 3

Business Management Skills :-
Working in Teams
Telephonic Etiquettes
Other Etiquettes

MODULE 4

Client Interfacing Skills :-
Improving Selling Skills
Asking Questions
Negotiating
Managing Client Relationships
Presentation Skills

MODULE 5

Personal Management Skills.
Being Assertive
Managing Emotions
Solving Problems
Making Decisions
Managing stress
Public speaking skills
Time Management
Setting goals.

OCTOBER 05th 2016

Role Effectiveness & Self Management

Objective - Develop Self Awareness.

The groups discussed various roles played by them in their daily lives. They assessed the various responsibilities and expectations from the roles, from themselves & from others.

Simple roles were taken up for discussion.

Friend

Role Model

Citizen

Neighbours to put students at ease.

Finally the outcome was that the responsibilities are tackled by themselves, while expectations are met by meeting, viewing through others perspectives, when these & merge effectively, roles are executed effectively.

Instructor: Ashwin Mendonca.
Date: October 7th 2016

Time Management

A video on some time management tactics were shown in form of Power Point Presentation.

The 3 P's of Time, that is;

→ Planning

→ Prioritizing

→ Procrastination were explained to the students & application on the same in real life was explained.

GOAL SETTING → Short Term
→ Long Term

SMART GOALS.

Simple
Manageable
Attainable
Relevant
Time Bound.

} Application of the same in making our life better.

Objective of the Session:-

→ To learn the 3 P's of Time Management

→ To apply the learning with the case study.

Session on Time Management by Mr. Ashwin Mendonca On October 20th 2016

Time Management : Application of the planning cycle

A Case study on Ravi Shankar was taken up to show how even after planning time can't be managed.

Six steps of planning cycle :-

Analyse Current Position

Explore options

Set goals.

• Detailed Plan.

Evaluate Plan

Implement Plan was taken up.

Finally closure with self feedback was discussed to manage time.

Objective of the session

- To learn that just planning is not enough.
- to learn to evaluate the plan.
- to align plan with goals to be achieved.

Time - 3:00 - 5:00 PM

Date - 21st OCTOBER 2016

Topic - GROOMING & ETIQUETTE

Trainer - ASHWIN MENDONCA

Grooming & Etiquette.

A PPT on grooming and manners was presented which led to group discussion. Four case studies with different life situations were taken up for role play. Each student contributed his/her opinion on how the situation could have been handled differently.

Objective of the session

- to enhance self-respect.
- to identify proper dress code.
- to adopt proper body language.
- to adopt proper social manners that are appropriate to social situations.

Hence students were made to understand how grooming and etiquette will play a major role when the or during the interviews & how these skills will improve employability skills.

Session On

28th Oct 2016 On Personality Development Skills by Mr. Ashwin

Enhancing Speaking & listening Skills

Students were asked to apply and implement 7c's of communication. The gist on what 7c's are, highlighted in the session through role plays, flash cards, PPT's etc.

7c's

Credibility, courtesy, clarity, correctness, consistency, concreteness, conciseness.

4's's of Communication

Short, simple, strong, sincere.

The 7c's & 4's's of communication was highlighted through Role Plays, PPT and Flash Cards. The session became highly interactive.

Objective of the Session.

→ To learn & know that listening is as important as speaking.

→ to give a ready made format to help communicate in sticky situations.

→ to help understand the process of communication.

02/11/2015

Public Speaking Skills

The whole class turned into a speakers club to facilitate public speaking on extempore topics.

The session had a president, timer, grammarian & evaluator, 4h content, topic master and general evaluator to assess the speaking skills of the speakers.

Varied Topics were given and tips exchanged on body language and voice modulation.

Objective of the session:-

- To discover speaking skills
- To get peer evaluation.
- To know one's strengths & weaknesses.

All the students were given equal opportunity to actively participate & perform extensive role in the entire process.

Trainer - Ashwin

Time: 3:00 - 5:00 PM

Mendonca Date: 4/11/2016

Assertive Skills.

The participants were taken through the presentation of Attitudes & its role in Individual and organizational success.

The participants were grouped in teams comprising of 4 members each. They were given situations and role plays to assess different individual attitudes.

Objective of the session:-

- To understand one's own attitude
- to make adjustments, unlearn, learn and re-learn.
- To build better assertive skills.

Sl. No.	Roll No.	Student Name	OCTOBER 05 th 2016	OCTOBER 7 th 2016	October 20 th 2016	October 27 th 2016	November 02 2016	November 04-2016.
1	15105	ABUBACKER KOLA	1	2	3	4	5	6
2	15107	AISHWARYA V RAO	1	2	3	4	5	6
3	15111	ANUSH D	1	2	3	4	5	6
4	15112	ANVITH D PUTHRAN	1	2	3	4	5	6
5	15113	ARJUN V K	0	1	2	3	4	5
6	15114	ASHWIN BALAN	1	2	3	4	5	6
7	15118	BINOY B KRISHNAN	1	2	3	4	5	6
8	15120	DEEKSHA KARKERA	1	2	3	4	5	6
9	15121	DEEPIKA RAO	1	2	3	4	5	6
10	15127	JAFAR SHAREEF	1	2	3	4	5	6
11	15128	JASHIM P K	1	2	3	4	5	6
12	15130	JASMINE PRIYA COELHO	a	1	2	3	4	5
13	15131	JEEVAN G D	1	2	3	4	5	6
14	15132	JESMITHA DSOUZA	1	2	3	4	5	6
15	15134	KAVYALAXMI	1	2	3	4	5	6
16	15135	KEERTHAN	1	2	3	4	5	6
17	15137	KOMAL B SURVE	1	2	3	4	5	6
18	15138	KOUSALYA PUROHITH	1	2	3	4	5	6
19	15141	LIKHITHA K	1	2	3	4	5	6
20	15142	MAHALAXMI BHANDARKAR P	1	2	3	4	5	6
21	15147	MANU K ACHARYA	1	2	3	4	5	6
22	15148	MELISHA MARY REBELLO	1	2	3	4	5	6
23	15152	MOHAMMED NESEEF	1	2	3	4	5	6
24	15154	MOHAMMED SHAMSHEER	1	2	3	4	5	6
25	15155	MOHAMMED YUSUF	a	1	2	3	4	5
26	15156	MOHANRAJ	a	1	2	3	4	5
27	15157	MOHEZZA ZABEEN	1	2	3	4	5	6
28	15159	MUHAMMED IRFAN	1	2	3	4	5	6
29	15160	MUHAMMED RASHEED G	1	2	3	4	5	6
30	15161	MUHSIN VALIYA PEEDIKAYIL	1	2	3	4	5	6

Sl. No.	Roll No.	Student Name	October 05 th 2016	October 7 th 2016	October 20 th 2016	October 21 st 2016	November 02 2016	November 14 - 2016
31	15163	NAVYASHREE N J	a	1	2	3	a	5
32	15164	NEHA INGALE	1	2	3	4	5	6
33	15166	NISHA RAMKRISHNA BHOVI	1	2	a	3	4	5
34	15167	NITESH KUMAR	1	2	3	4	5	6
35	15169	PAVAN ISAC	1	2	3	4	5	6
36	15170	PRAJWAL B SALIAN	1	a	2	3	4	a
37	15173	PRAVEEN	1	2	3	4	5	6
38	15174	PRIYANKA	1	2	3	a	4	5
39	15175	PUNDALIKA S SHENOY	1	2	3	4	5	6
40	15176	RABIYA BEGUM	1	2	3	4	5	6
41	15177	RAJASHREE SHET B	1	2	3	4	5	6
42	15179	RITESH	1	2	3	4	5	6
43	15180	SAMPRAS SNEHAL MARTIS	1	a	2	3	4	5
44	15185	SAYYED ARKAM	1	2	3	4	5	6
45	15186	SHARATH KUMAR T R	1	2	3	4	5	6
46	15188	SHIHABUDHEEN K H	1	2	3	4	5	6
47	15191	SHRUTI GANESH SHET	1	2	3	4	5	6
48	15193	SNEHA JANARDHAN MANGESHKAR	1	2	3	4	5	6
49	15195	SOMAIHAH K D	a	1	a	3	4	5
50	15196	SREERATH N	1	2	3	4	5	6
51	15197	SRINANDI S D	1	2	3	4	5	6
52	15204	SUTIKA J	1	2	3	4	5	6
53	15206	SYED HASSAN SAQUIB S M	1	2	3	4	5	a
54	15207	SYED MOHAMMED SAFWAN	1	2	3	4	5	6
55	15210	TRISHAL	1	2	3	4	5	6
56	15211	TUKARAM NAIK	1	2	3	4	5	6
57	15213	UMESHA H K	1	2	a	3	4	5
58	15214	VASEEM AKRAM	1	2	3	4	5	a
59	15217	VINAYAKA L	1	2	3	4	5	6
60	15219	VIVEK M	1	2	3	4	5	6

Sl. No.	Roll No.	Student Name	OCTOBER 06 th 2016	OCTOBER 7 th 2016	October 20 th 2016	October 28 th 2016	November 02 2016	November 14 2016
61	15101	ABHISHEK	1	2	3	4	5	6
62	15102	ABHISHEK SHETTY	1	2	3	4	5	6
63	15103	ABHISHEKA GOWDA D A	1	2	3	4	5	6
64	15104	ABOBACKER ASIF	1	2	3	4	5	6
65	15106	AHMED KABEER M K	1	2	3	4	5	6
66	15108	AKASH ANANTH KODKANI	1	2	3	4	5	6
67	15109	AKSHATHA S	1	2	3	4	5	6
68	15110	ANOKA JAIN K B	1	2	3	4	5	6
69	15115	ASHWINI SADANAND NAIK	1	2	3	4	5	6
70	15116	BAIJITH B K	1	2	3	4	5	6
71	15117	BHARATHESH P R	1	2	3	4	5	6
72	15119	CHETAN BABULAL PATEL	1	2	3	4	5	6
73	15122	DILAN L P	1	2	3	4	5	6
74	15123	FATHIMA INAYA	1	2	3	4	5	6
75	15124	GANESHA	1	2	3	4	5	6
76	15125	HARSHAVARDHANA	1	2	3	4	5	6
77	15126	IJAS P V	1	2	3	4	5	6
78	15129	JASHWANTH D	1	2	3	4	5	6
79	15133	KARTHIK C HULLATTI	1	2	3	4	5	6
80	15136	KHAZI MOHAMMED SAQLAIN	1	2	3	4	5	6
81	15139	KRATHIKA	1	2	3	4	5	6
82	15140	LATHESH S	1	2	3	4	5	6
83	15143	MAHAMMAD IRFAN	1	2	3	4	5	6
84	15144	MAHAMMAD ZIYAD	1	2	3	4	5	6
85	15145	MANASA	1	2	3	4	5	6
86	15146	MANORAMA NAYAK	1	2	3	4	5	6
87	15149	MOHAMMAD SAFVAN A	1	2	3	4	5	6
88	15150	MOHAMMED ANAS T A	1	2	3	4	5	6
89	15151	MOHAMMED FAYAZ M	1	2	3	4	5	6
90	15153	MOHAMMED SAIYAF	1	2	3	4	5	6

Sl. No.	Roll No.	Student Name	October 05 th 2016	October 7 th 2016	October 20 th 2016	October 21 st 2016	November 02 2016	November 06 - 2016
91	15158	MUHAMMAD GAFOOR	1	2	3	4	5	6
92	15162	NAMBOODIRI SREEJITH SAMBHU	1	2	3	4	5	6
93	15165	NEHA P	1	2	2	3	4	2
94	15168	NIVEDITHA	1	2	3	4	5	6
95	15171	PRANAVYA GOPALAN	1	2	3	4	5	6
96	15172	PRATHEEKA R M	1	2	3	4	5	6
97	15178	RAKSHITH	2	1	2	4	5	6
98	15181	SANCHAYA K J	1	2	3	4	5	6
99	15182	SANDESH S	1	2	3	4	5	6
100	15183	SAPNA A PEDNEKAR	1	2	2	3	4	6
101	15184	SAURABH	1	2	3	4	5	6
102	15187	SHEIKH ABDUL WAHAB	2	1	2	3	4	2
103	15189	SHREYA SHETTY	1	2	3	4	5	6
104	15190	SHRIMITHA SUVARNA	1	2	2	3	4	5
105	15192	SHUBHANGI SHARMA	1	2	3	4	5	6
106	15194	SNIGDHA RAJ	1	2	3	4	5	6
107	15198	SUAID HASSAN SIDDIQUE	1	2	3	4	5	6
108	15199	SULAIMAN THANSEEM	1	2	3	4	5	2
109	15200	SUMAN H M	1	2	3	4	5	6
110	15201	SUPRABHA K KUDVA	1	2	3	4	5	6
111	15202	SUSHMITHA DEVADIGA	1	2	3	4	5	6
112	15203	SUSHMITHA N S	1	2	3	4	5	6
113	15205	SYED AHAMED SUHAIB	1	2	3	4	5	6
114	15208	TEJASHREE	2	1	2	3	4	5
115	15209	THANSEERA	1	2	3	4	5	6
116	15212	U DIVYA KINI	1	2	3	4	5	6
117	15215	VENKATESH S RAO	1	2	3	4	5	2
118	15216	VIGNESH KUMAR J	1	2	3	4	5	6
119	15218	VISHAL KOTYAN	1	2	3	4	5	6
120	15220	YOGITHA	1	2	2	3	4	5

SOFT SKILL PROGRAMMES CONDUCTED FOR THE YEAR 2014-2015

SL NO	DATE	TOPIC	RESOURCE PERSON
1	09.10.2015	INTRODUCTION TO SOFT SKILLS	ASHWIN MENDONCA
2	13.10.2015	COMMUNICATION SKILLS	ASHWIN MENDONCA
3	17.10.2015	PRESENTATION SKILLS	ASHWIN MENDONCA
4	20.10.2015	PREPARATION OF THE CV	ASHWIN MENDONCA
5	06.11.2015 & 17.11.2015	INTERVIEW SKILLS	ASHWIN MENDONCA
6	21.11.2015 & 28.11.2015	GROUP DISCUSSION AND INTERVIEW SKILL	ASHWIN MENDONCA
7	01.12.2015	TIME MANAGEMENT SKILLS	ASHWIN MENDONCA
8	04.12.2015	BODY LANGUAGE AND ETIQUETTES	ASHWIN MENDONCA

Seema S. Shenoy.

DIRECTOR
 S.D.M. Post Graduate Centre for
 Management Studies and Research, Mangaluru
 (M.B.A. Programme)

**SDM COLLEGE OF BUSINESS MANAGEMENT POST GRADUATE CENTRE FOR
MANAGEMENT STUDIES AND RESEARCH, MANGALORE**

**TRAINER: ASHWIN MENDONCA
MA (ENGLISH LITERATURE) PHD
SOFT SKILL TRAINER**

Objective: The session on soft skill and communicative English is conducted to the students between OCTOBER 2015–DECEMBER 2015 in order to improve, enrich and build their confidence level, competencies and communication skills.

Duration: 20 Hours

SYLLABUS

SOFT SKILLS AND COMMUNICATIVE ENGLISH

Unit 1: Introduction to Soft Skills

Unit 2: Communication Skills

Unit 3: Presentation Skills

Unit 4: Preparation of CV

Unit 5: Interview Skills

Unit 6: Group Discussion & Interview Skills

Unit 7: Time Management Skills

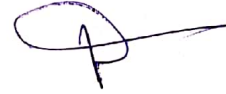
Unit 8: Body Language & Etiquettes


DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Introduction of Soft Skills

Resource Person **Ashwin Mendonca (soft skills trainer)** gave a guest lecture on **“Introduction of Soft Skills”** on **09/10/2015**.

Speaker gave a brief explanation on Soft skills comprise of personal attributes, communication skills and abilities, and personality traits which differentiate people with similar hard-skill-set from each other. And also speaker explained on various types of soft skills such as Communication Skills, Leadership, Work Ethic, Creative Problem Solving, Time management, Conflict Resolution, Team player all these concepts were briefly explained to the students, students actively participated on the activities that were conducted by the speaker and also this session was very interactive and useful for the students




DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Communication Skills

Resource Person Ashwin Mendonca (soft skills trainer) gave a guest lecture on "Communication Skills" on 13/10/2015.

Speaker briefly explained about Communication skills which are the abilities to use when giving and receiving different kinds of information. Some examples included communicating new ideas, feelings or even an update on your project. And also Communication skills involved listening, speaking, observing and empathizing. The Path to Improving Student Communication Skills were explained such as Use of technology, Reinforce active listening, Offer group presentations and assignments, Ask open-ended questions, Use tasks and activities that foster critical thinking, Offer reflective learning opportunities. This session was helpful for the students and students effectively participated in activities that was conducted by the speaker.


DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Presentation skills

Resource Person Ashwin Mendonca (soft skills trainer) gave a guest lecture on "Presentation skills" on 17/10/2015.

Students were given general insight into what presentation skills are, and few tips on presentation skills and its significance were explained. In Presentation Skills abilities that enable an individual to interact with the audience; transmit the messages with clarity; engage the audience in the presentation; and interpret and understand the mindsets of the listeners was briefly explained and also speaker explained on How to present better, how to prepared effectively, How to give clear message to the audience and how to grab audience attention and also many activity were conducted on presentation skill and also students came forward and tried to participate actively, It benefited students to know what the presentation is and how it differs from lectures or a written report. The session was followed by question and answers. students actively participated in the same. it was a interactive session, The session was very useful and helpful for the students.


DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Preparation of CV

Resource Person **Ashwin Mendonca (soft skills trainer)** gave a guest lecture on **“Preparation of CV”** on **20/10/2015**.

Speaker briefly explained about the objective of CV which showed what skills students mastered and how students fit in. Students got little work experience relevant to the job students were trying to land. The speaker also taught students to make a creative CV and also creative format for your CV were taught to the students. List your name, address, telephone number, and email at the top of the page, Writing a personal profile, Creating a section for students education and qualifications, to Create a section for students work experience, to Create a section for students skills and achievements.

Preparation of CV was very essential for students, and also students were made to write cv in which best and creative cv was selected. This session was very useful and was very effectively conducted. All questions of students were answered and also their doubts were cleared.


DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Interview skills

Resource Person Ashwin Mendonca (soft skills trainer) gave a guest lecture on "Interview skills" on 06/11/2015 and 17/11/2015.

Speaker briefly explained how Interviewing for a job takes a good amount of self-confidence, panache and interpersonal communication savvy. They way in which students have to present themselves during an interview which can gives hiring managers a first impression of a student as a potential staffer and also how to set the tone.

Some key points include- Appropriate manners and body language, Communication skills, What professional attire to wear, What to bring to an interview (resume, references,etc), Questions an interviewer may ask, Good questions to ask the interviewer. All these concept were briefly explained and also some interview were conducted by the speaker to the students which helped the students to built self confidence also also to know the proper way to attend the interview. This session was very useful and effective to the students.



DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Group Discussion And Personal Interview Skill

Resource Person Ashwin Mendonca (soft skills trainer) gave a guest lecture on "Introduction of Soft Skills" on 21/11/2015 and 28/11/2015.

Speaker briefly explained Group Discussion Skills- A Few Crucial Ones such as Reasoning, Try to find the GD topic category that students are comfortable with Speaking, given topic were familiar, Time Management, Presentation, Paraphrasing/summarizing, Creativity, Listening skills. Speaker also explained and gave importance on how Train to be a good listener, Acknowledge that everyone has something valuable to say. When speaking in a GD, students job was to articulate individual point of view in a way that is easy for others to comprehend. Inculcate the good habit of structuring students thoughts and presenting them logically.

The students were divided into groups and GD was conducted and also personal interview of students was taken from the speaker, students actively participated in all activities and also this session was very helpful and useful to the students.



DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(MBA Programme)

Time Management Skill

Resource Person Ashwin Mendonca (soft skills trainer) gave a guest lecture on "Time management skill" on 01/12/2015.

Speaker briefly explained how Time management and its the process of planning and exercising conscious control of time spent on specific activities, especially to increase effectiveness, efficiency, and productivity. And also listed important time management skills which included Prioritizing, Delegation, Decision-making, Goal setting, Multitasking, Problem solving, Strategic thinking and Scheduling. Speaker also explained the students how to manage time in regular schedule and made students to draft their list of works effectively. this session was very effective and helped students on managing their time and also students actively participated in the activities conducted by the speaker.



DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Body Language And Etiquettes

Resource Person **Ashwin Mendonca (soft skills trainer)** gave a guest lecture on **“Body language and Etiquettes ”** on 04/12/2015.

This session was helpful to students in knowing about the nonverbal Communications, which includes, actions , facial expressions, body postures, eye movement, touch etc. Here the speaker also showed some body language that needs to be maintained in day to day life, college as well as during interview and also at workplace. And also briefly explained what all body languages need to be avoided . Students were able to understand the role and significance of body language and nonverbal Communications in life. Also understood the relevance of all these concepts in Corporate world. This session was very useful and effectively conducted and was very useful and helpful to the students and also the speaker cleared all the doubts of the students.



DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	Oct 9 th 2015	Oct 13 th 2015	Oct 17 th 2015	Oct 20 th 2015	Nov 6 th 2015
1	14101	AARON AGNEL RODRIGUES	1	2	3	4	5
2	14102	ABDUL LATHEEF P F	1	2	3	4	5
3	14103	ABDUL RAHIMAN MUKTHAR	1	2	3	4	5
4	14104	ABDUL RAHIMAN T	1	2	3	4	5
5	14106	ADHIL	1	2	3	4	5
6	14107	AKASH G	1	2	3	4	5
7	14108	AKSHATHA BALLAL	1	2	3	4	5
8	14109	AMITH PAI K	1	2	3	4	5
9	14112	APOORVA BALAKRISHNA SHETTY	1	2	3	4	5
10	14117	ASHWIN V RAO	1	2	3	4	5
11	14118	BADRUDDIN	2	1	2	3	4
12	14119	CHAITHRA KINI N	1	2	2	4	5
13	14120	CHAITRA K	1	2	3	4	5
14	14123	CHETHAN D	1	2	3	4	5
15	14124	DEEKSHA JAIN	1	2	3	4	5
16	14127	DESSAI TRUPTI DEEPAK	1	2	3	4	5
17	14128	DHEERAJ SHET	1	2	3	4	5
18	14136	ISMAIL GHAZI RUKNUDDIN	1	2	3	4	5
19	14137	JOCIL ROSHAN MASCARENHAS	1	2	3	4	5
20	14140	KAVYA SHREE	1	2	3	4	5
21	14143	KRATHIKA U K	1	2	3	4	5
22	14144	KRITHI K KOTIAN	1	2	3	4	5
23	14147	MANJUNATHA	1	2	3	2	4
24	14148	MEGHA J RAO	1	2	3	4	5
25	14149	MELITA LIKITHA PINTO	1	2	3	4	5
26	14150	MOHAMMAD ISHAN H A	1	2	3	4	5
27	14151	MOHAMMED FARAAZ BUKSH	1	2	3	4	5
28	14152	MOHAMMED IQBAL	1	2	3	4	5
29	14160	NIREEKSHA R	1	2	3	4	5
30	14161	NISHAN H KUMAR	1	2	3	4	5

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	Oct 9 th 2015	Oct 13 th 2015	Oct 17 th 2015	Oct 20 th 2015	NOV 6 th 2015
31	14162	NISHANTH B R	1	2	3	4	5
32	14165	P A PRAVEEN KUMAR	1	2	3	4	5
33	14166	PALLAVI	1	2	3	4	5
34	14169	PAVANCHAND C	1	2	3	4	5
35	14171	PRADEEP S	1	2	3	4	5
36	14174	PRATHIKSHA BHAT M	1	2	3	4	5
37	14175	PRAVEEN K N	1	2	3	4	5
38	14176	PRAVEEN KUMAR V	1	2	3	4	5
39	14177	PRIYANKA U	1	2	3	2	4
40	14180	RAKSHAN V SUVARNA	1	2	3	4	5
41	14181	RAKSHATH	1	2	3	4	5
42	14182	RAKSHITH	1	2	3	4	5
43	14184	RAKSHITH R SHETTY	1	2	3	4	5
44	14185	RASHMI K N	1	2	3	4	5
45	14187	ROOPESH	1	2	3	4	5
46	14190	SADANAND BHAT	1	2	3	4	5
47	14193	SANDHYA LAKSHMI K	1	2	3	4	5
48	14196	SAUMYA TEVU RAMAPPAA	1	2	3	4	5
49	14197	SAVAN	1	2	3	4	5
50	14199	SELMAN FARIS	1	2	3	4	5
51	14200	SHAFALI	1	2	3	4	5
52	14202	SHIVANANDA C BERADARA	1	2	3	4	5
53	14206	SHWETHA	1	2	3	4	5
54	14207	SKANDA KUMAR	2	1	2	3	4
55	14208	SUKESH	1	2	3	4	5
56	14211	SWETHA M L	1	2	3	4	5
57	14212	THASWEER P	1	2	3	4	5
58	14215	VIDYA B	1	2	3	4	5
59	14217	VIKAS	1	2	3	4	5
60	14219	WASIM AKRAM K M	1	2	3	4	5

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	Oct 9th 2015	Oct 13th 2015	Oct 17th 2015	Oct 20th 2015	NOV 6th 2015
61	14105	ABHIJITH					
62	14110	ANUSHA	1	2	3	4	5
63	14111	ANUSHA M S	1	2	3	4	5
64	14113	ARJUN BALIGA M	1	2	3	4	5
65	14114	ARUN K	1	2	3	4	5
66	14115	ARUN KARANTHA	1	2	3	4	5
67	14116	ASHLESH B	1	2	3	4	5
68	14121	CHANDINI C	1	2	3	4	5
69	14122	CHETAN	1	2	3	4	5
70	14125	DEEKSHITHA B N	1	2	3	4	5
71	14126	DEEPTHI	1	2	3	4	5
72	14129	DILEEP N S	1	2	3	4	5
73	14130	DISHA DHARMENDRA	1	2	3	4	5
74	14131	DIVYA SHREE K P	1	2	3	4	5
75	14132	G G ANSUYA V PRABHU	1	2	3	4	5
76	14133	IJAS AHAMED	1	2	3	4	5
77	14134	IRSHAD I	1	2	3	4	5
78	14135	IRSHAD P	1	2	3	4	5
79	14138	KARTHIK P K	1	2	3	4	5
80	14139	KATHIJA RIHA PARVEEN	1	2	3	4	5
81	14141	KIRAN KUMAR P	1	2	3	4	5
82	14142	KISHAN V	1	2	3	4	5
84	14145	MAHAMAD HARIS M H	1	2	3	4	5
83	14146	MAHAMMAD RIZVAN	1	2	3	4	5
85	14153	MOHAMMED JAZEEL	1	2	3	4	5
86	14154	MOHAMMED YAHYA AJAIB	1	2	3	4	5
87	14155	NAJEEB MOHAMED ATTAR	1	2	3	4	5
88	14156	NAJUMUDEEN POCKER	1	2	3	4	5
89	14157	NANDU SUBHASH	1	2	3	4	5
90	14158	NAZEER	1	2	3	4	5

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	OCT 9th 2015	OCT 13th 2015	OCT 17th 2015	OCT 20th 2015	NOR 6th 2015
91	14159	NIDHI RAI	1	2	3	4	5
92	14163	NISHCHITHA	1	2	3	4	5
93	14164	NUVAID M	1	2	3	4	5
94	14167	PARVATHI H	2	1	2	3	4
95	14168	PAVAN KRISHNA KOTEKAR	1	2	2	3	4
96	14170	PAYASWINI N P	1	2	3	4	5
97	14172	PRANAMYA B	1	2	3	4	5
98	14173	PRAPTI KUMARI SHETTY	1	2	3	4	5
99	14178	PUNITH M N	1	2	3	4	5
100	14179	RAKSHA N	1	2	3	4	5
101	14183	RAKSHITH P S	1	2	3	4	5
102	14186	ROMITH K	1	2	3	4	5
103	14188	ROYDON JOEL DIAS	1	2	3	4	5
104	14189	SACHIN CHOWTA	1	2	3	4	5
105	14191	SAJAN K P	1	2	3	4	5
106	14192	SANCHITHA B	1	2	3	4	5
107	14194	SANJAY M	1	2	3	2	4
108	14195	SANNIDHI ALVA	2	2	3	4	5
109	14198	SAVIOLA PEARL LOBO	1	2	3	4	5
110	14201	SHEEBA ADLIN	1	2	3	4	5
111	14203	SHIVANI NAGWAN	1	2	3	4	5
112	14204	SHIVANI PAI	1	2	3	4	5
113	14205	SHREYAS K S	1	2	3	4	5
114	14209	SURABHI E CHANDRA	1	2	3	4	5
115	14210	SWATHI A	1	2	3	4	5
116	14213	TILAK RAJ	1	2	2	3	4
117	14214	TRIPTI MAHESHWARI	1	2	3	4	5
118	14216	VIJETH KOTIAN	1	2	3	4	5
119	14218	VISHNUPRASAD R KHADILKAR	1	2	3	4	5
120	14220	ZAINULABIDIN MAAZ	1	2	3	4	5

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	NOV-17 th 2015	NOV-21 th 2015	NOV-28 th 2015	Dec 1 st 2015	Dec 4 th 2015
1	14101	AARON AGNEL RODRIGUES	6	7	8	9	10
2	14102	ABDUL LATHEEF P F	6	7	8	9	10
3	14103	ABDUL RAHIMAN MUKTHAR	6	7	8	9	10
4	14104	ABDUL RAHIMAN T	6	7	8	9	10
5	14106	ADHIL	6	6	7	8	9
6	14107	AKASH G	6	7	8	9	10
7	14108	AKSHATHA BALLAL	6	7	8	9	10
8	14109	AMITH PAI K	6	7	8	9	10
9	14112	APOORVA BALAKRISHNA SHETTY	6	7	8	9	10
10	14117	ASHWIN V RAO	6	7	8	9	10
11	14118	BADRUDDIN	5	6	7	8	9
12	14119	CHAITHRA KINI N	6	7	8	9	10
13	14120	CHAITRA K	6	7	8	9	10
14	14123	CHETHAN D	6	7	8	9	10
15	14124	DEEKSHA JAIN	6	7	8	9	10
16	14127	DESSAI TRUPTI DEEPAK	6	7	8	9	10
17	14128	DHEERAJ SHET	6	7	8	9	10
18	14136	ISMAIL GHAZI RUKNUDDIN	6	7	8	9	10
19	14137	JOCIL ROSHAN MASCARENHAS	6	7	8	9	10
20	14140	KAVYA SHREE	6	6	7	8	9
21	14143	KRATHIKA U K	6	7	8	9	10
22	14144	KRITHI K KOTIAN	6	7	8	9	10
23	14147	MANJUNATHA	5	6	7	8	9
24	14148	MEGHA J RAO	6	7	8	9	10
25	14149	MELITA LIKITHA PINTO	6	7	8	9	10
26	14150	MOHAMMAD ISHAN H A	6	7	8	9	10
27	14151	MOHAMMED FARAAZ BUKSH	6	7	8	9	10
28	14152	MOHAMMED IQBAL	6	7	8	9	10
29	14160	NIREEKSHA R	6	7	8	9	10
30	14161	NISHAN H KUMAR	6	7	8	9	10

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	NOV 17 th	NOV 21 th	NOV 28 th	Dec 1 st	Dec 4 th
			2015	2015	2015	2015	2015
31	14162	NISHANTH B R					
32	14165	P A PRAVEEN KUMAR	6	7	8	9	10
33	14166	PALLAVI	6	7	8	9	10
34	14169	PAVANCHAND C	6	7	8	9	10
35	14171	PRADEEP S	6	7	8	9	10
36	14174	PRATHIKSHA BHAT M	6	7	8	9	10
37	14175	PRAVEEN K N	6	7	8	9	10
38	14176	PRAVEEN KUMAR V	6	7	8	9	10
39	14177	PRIYANKA U	6	7	8	9	10
40	14180	RAKSHAN V SUVARNA	5	6	7	8	9
41	14181	RAKSHATH	6	7	8	9	10
42	14182	RAKSHITH	6	7	8	9	10
43	14184	RAKSHITH R SHETTY	6	7	8	9	10
44	14185	RASHMI K N	6	7	8	9	10
45	14187	ROOPESH	6	7	8	9	10
46	14190	SADANAND BHAT	6	7	8	9	10
47	14193	SANDHYA LAKSHMI K	6	7	8	9	10
48	14196	SAUMYA TEVU RAMAPPAA	6	7	8	9	10
49	14197	SAVAN	6	7	8	9	10
50	14199	SELMAN FARIS	6	7	8	9	10
51	14200	SHAFALI	6	7	8	9	10
52	14202	SHIVANANDA C BERADARA	6	7	8	9	10
53	14206	SHWETHA	6	7	8	9	10
54	14207	SKANDA KUMAR	5	6	7	8	9
55	14208	SUKESH	6	7	8	9	10
56	14211	SWETHA M L	6	7	8	9	10
57	14212	THASWEER P	6	7	8	9	10
58	14215	VIDYA B	6	7	8	9	10
59	14217	VIKAS	6	7	8	9	10
60	14219	WASIM AKRAM K M	6	7	8	9	10

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	NOV 17 th 2015	NOV 21 th 2015	NOV 28 th 2015	Dec 1 st 2015	Dec 4 th 2015
61	14105	ABHIJITH	6	7	8	9	10
62	14110	ANUSHA	6	7	8	9	10
63	14111	ANUSHA M S	6	7	8	9	10
64	14113	ARJUN BALIGA M	6	7	8	9	10
65	14114	ARUN K	6	7	8	9	10
66	14115	ARUN KARANATHA	6	7	8	9	10
67	14116	ASHLESH B	6	7	8	9	10
68	14121	CHANDINI C	5	6	7	8	9
69	14122	CHETAN	6	7	8	9	10
70	14125	DEEKSHITHA B N	6	7	8	9	10
71	14126	DEEPTHI	6	7	8	9	10
72	14129	DILEEP N S	6	7	8	9	10
73	14130	DISHA DHARMENDRA	6	7	8	9	10
74	14131	DIVYA SHREE K P	6	7	8	9	10
75	14132	G G ANSUYA V PRABHU	6	7	8	9	10
76	14133	IJAS AHAMED	9	6	7	8	9
77	14134	IRSHAD I	6	7	8	9	10
78	14135	IRSHAD P	6	7	8	9	10
79	14138	KARTHIK P K	6	7	8	9	10
80	14139	KATHIJA RIHA PARVEEN	6	7	8	9	10
81	14141	KIRAN KUMAR P	6	7	8	9	10
82	14142	KISHAN V	6	7	8	9	10
84	14145	MAHAMAD HARIS M H	6	7	8	9	10
83	14146	MAHAMMAD RIZVAN	6	7	8	9	10
85	14153	MOHAMMED JAZEEL	6	7	8	9	10
86	14154	MOHAMMED YAHYA AJAIB	6	7	8	9	10
87	14155	NAJEEB MOHAMED ATTAR	6	7	8	9	10
88	14156	NAJUMUDEEN POCKER	6	7	8	9	10
89	14157	NANDU SUBHASH	6	7	8	9	10
90	14158	NAZEER	6	7	8	9	10

SOFTSKILL DEVELOPMENT

Sl. No.	Roll No.	NAME OF THE CANDIDATE	Nov 17th 2015	Nov 21st 2015	Nov 28th 2015	Dec 15th 2015	Dec 17th 2015
91	14159	NIDHI RAI	6	7	8	9	10
92	14163	NISHCHITHA	6	7	8	9	10
93	14164	NUVAID M	5	6	7	8	9
94	14167	PARVATHI H	5	6	7	8	9
95	14168	PAVAN KRISHNA KOTEKAR	6	7	8	9	10
96	14170	PAYASWINI N P	6	7	8	9	10
97	14172	PRANAMYA B	6	7	8	9	10
98	14173	PRAPTI KUMARI SHETTY	6	7	8	9	10
99	14178	PUNITH M N	6	7	8	9	10
100	14179	RAKSHA N	6	7	8	9	10
101	14183	RAKSHITH P S	6	7	8	9	10
102	14186	ROMITH K	6	7	8	9	10
103	14188	ROYDON JOEL DIAS	6	7	8	9	10
104	14189	SACHIN CHOWTA	6	7	8	9	10
105	14191	SAJAN K P	6	7	8	9	10
106	14192	SANCHITHA B	6	7	8	9	10
107	14194	SANJAY M	5	6	7	8	9
108	14195	SANNIDHI ALVA	6	7	8	9	10
109	14198	SAVIOLA PEARL LOBO	6	7	8	9	10
110	14201	SHEEBA ADLIN	6	7	8	9	10
111	14203	SHIVANI NAGWAN	6	7	8	9	10
112	14204	SHIVANI PAI	6	7	8	9	10
113	14205	SHREYAS K S	6	7	8	9	10
114	14209	SURABHI E CHANDRA	6	7	8	9	10
115	14210	SWATHI A	5	6	7	8	9
116	14213	TILAK RAJ	6	7	8	9	10
117	14214	TRIPTI MAHESHWARI	6	7	8	9	10
118	14216	VIJETH KOTIAN	6	7	8	9	10
119	14218	VISHNUPRASAD R KHADILKAR	6	7	8	9	10
120	14220	ZAINULABIDIN MAAZ	6	7	8	9	10