

5.1.3 (1) Guidance for Competitive Examinations

Details of Programmes conducted for Five Years

SL NO	Year	Number of Programmes
1	2018-2019	4
2	2017-2018	1
3	2016-2017	1
6	2015-2016	4
7	2014-2015	1

Seema S. Shenoy

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

**Guidance for Competitive Examination
2018- 2019**

Sl No	Date	Topic	Resource Person
1	2 nd November 2018	Awareness On "Diploma In Banking And Finance" Courses (Cognitive Skill Development Programme)	Mr.Nanda Nandkishore Ballal
2	24th November 2018	Orientation on Competitive Examinations For Government Jobs by Royal Academy	1)Ms Melissa Sequiera, Certified,GMAT Tutor 2)Mr.Manohar D'souza, Royal academy, M'lore
3	11 th December 2018	Orientation on National Eligibility Test (NET)	1)Mr.Dawn Prakash 2)Dr. Prameela Shetty 3) Ms.Deepa Nayak (Faculty,SDM PG Centre)
4	17 th December 2018	Changing Faces Of Banking And Opportunities For Youth	Dr Rajesh Nayak, Freelancer.

Seema S. Shenoy.
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Diploma in Banking and Finance

Date: 2.11.2018

Title: Awareness on DBF Course (cognitive skill development programme)

Resource person: Mr. Nandkishor Ballal

Venue: Conference hall



SDM College of Business Management Post Graduate Centre for Management studies and Research, Mangalore, organized a guest lecture on "Diploma in banking and Finance" on 23rd October 2017. Mr. Nanda Kishore Ballal was the resource person for the session. Addressing the students, the resource person said that banking and financial system of the country play a substantial role in promoting the long-term growth of the economy. As per IMF and other expert committee reports, India is poised to become one of the largest economies of the world in a few years. To ensure a steady stream of industry ready professionals at the entry-level, the IIBF has designed the Diploma course for those aspiring for a career in Banking and Finance. The DBF course gives knowledge inputs to the candidates and exposes them to the operational processes of banking environment. They offer both blended (classroom + digital training) and an online training module for job aspirants to successfully face the Diploma in Banking & Finance (DBF) Exams conducted by Indian Institute of Banking and Finance (IIBF). It is their constant endeavor to maintain a high standard of training. This program's objective was to make every job aspirant ready for the Diploma in Banking & Finance exams through such training. It was a very useful session.

Beema S. Shenoy
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

REPORT ON
“ORIENTATION ON COMPETITIVE EXAMINATIONS FOR
GOVERNMENT JOBS”

Held on 24 – 11 – 2018

Venue: Classroom 1 & 2

Timings: 11:00 to 01:00 p.m.



A seminar was conducted to orient the II MBA students on various competitive exams to qualify for government jobs and other high profile jobs. The resource persons were Mrs. Melissa Sequeira, certified GMAT teacher, Mr. Manohar D'souza, Branch Manager, Royal Academy, Mangalore Branch, Mr. Sohan Sequeira, business Development Manager, Royal Academy, Mangalore Branch and Mr. Sandeep Kharvi, Office Assistant, Royal Academy, Mangalore Branch.

Students were provided useful information on the various competitive exams and tips were also given on the methods of studying for these examinations. The resource persons disseminated information on the different subjects taught at their institute and requested the students to make use of the classes in-order to attain better results in these examinations. Examinations for Civil Services, Defense Services, Economic banking Services and also GATE, GRE, TOEFL etc. were discussed.

Beema S. Shenoy
DIRECTOR
S.D.M Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

A REPORT ON
“ORIENTATION ON NATIONAL ELIGIBILITY TEST (NET)”

Held on: 11 – 12 – 2018

Venue: **SDM MBA Conference Hall**

Timings: 11:00 to 01:00 p.m.



A workshop was conducted to orient students and professionals about NET examination. Information on NET exam was given covering broad areas like importance & benefits of it, new exam pattern, how to prepare, tips & suggestions, how to apply, fill forms including a mock test using old solved question paper was done. The resource persons were Mr. Dawn Prakash, Dr. Prameela Shetty & Mrs. Deepa Nayak – Asst. Professors in SDM PG Centre for Management studies and research, Mangaluru. The

Seema S. Shetty
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

program was presided by Dr. Seema S. Shenoy – Director, in SDM PG Centre for Management studies and research, Mangaluru.

Students also interacted and asked various questions. Many found it really useful as they could plan their preparations well.



SDM Post Graduate Centre for Management Studies
& Research, Mangaluru

FREE

NATIONAL ELIGIBILITY TEST (NET)

ORIENTATION

at

SDM CONFERENCE HALL

ON

11TH DECEMBER 2018 (TUESDAY)

@ 11am to 1pm

By:

Mr. Dawn Prakash — Asst. Professor — SDM PG Centre, Mangaluru

Dr. Prameela Shetty — Asst. Professor — SDM PG Centre, Mangaluru

Mrs. Deepa Nayak — Asst. Professor — SDM PG Centre, Mangaluru

Register by clicking on the link attached.

Dr. Seema S. Shenoy

Director

Changing faces of banking and opportunities for youth

Date: 17.12.2018

Title: Changing faces of banking and opportunities for youth

Resource person: Dr. Rajesh Nayak, Free Lancer

Venue: Conference hall

The speaker touched onto the fact to how there is a change in the banking sectors. He also mentioned that there is a need to have a skillful, tech-savvy, qualified, comparatively honest, enthusiastic and adaptable candidates. He briefed on the banking conditions as its impacts on the market. This helped the students learn on the opportunities available in the banking sector and how they can be benefited of them.

The encouragement from session was of great use to the students as they got motivated during the interaction. This was a very useful session to the students to gain knowledge on the banking sector and the growing opportunity in the market.

Seema S. Shetty
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003

Phone : 0824-2496009
0824-2496809

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

13/12/2018

A guest lecture on the topic "Changing Face of Banking" will be conducted in the college Conference Hall on 17th December, 2018. All the staff and the students are instructed to attend the same. The resource person for the session Dr. Rajesh Nayak, Mangalore.

DIRECTOR

DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Guidance for Competitive Examination Organised During The Year 2017- 2018

Sl No	Date	Topic	Resource Person
1	26 March 2018	How To Crack Civil Service Examination	Professor Ashith Uppala, Chanakya IAS Academy

Seema S. Shenoy.
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH

MANGALURU - 575 003

Phone : 0824-2496009
0824-2496809

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

22/03/2018

Students are instructed to attend a guest lecture on the topic "How to crack Civil Services" on 26th March 2018 in the college conference hall. Prof. Ashith Uppal, Lecturer, Chanakya IAS Academy, New Delhi was the resource person.

DIRECTOR
DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

How to crack civil service examination

Date: 26.03.2018

Title: How to crack civil service examination

Resource person: Prof. Ashith Uppala, Chanakya IAS Academy.

Venue: Conference hall



The students were briefed on how they can appear for the civil service examination. The rules and regulation of the exams were provided and the students were motivated to write the exam and avail the benefits of the same. The brief explanation to how the students can write the civil service exam was given to them and a small demo to its procedure was shown to them.

They were given knowledge on how they need to prepare and write the exam so as to they can crack it. The students were motivated during the session and they got a brief knowledge on the civil service examinations


Director
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Guidance Of Competitive Examination Organised During The Year 2016- 2017

SI No	Date	Topic	Resource Person
1	13th March 2017	Orientations On Banking And Staff Selection Commission	Ashwith Poojary, Marketing Manager, Triumphant Institute Of Management Education, Banking And Staff Selection Commission

Seema S. Shenoy.

DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



S D M COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003

Phone : 0824-2496009
0824-2496809

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

09/03/2017

Students are instructed to attend an orientation program on "Banking & Staff selection Commission" on 13th March, 2017 in the College Conference Hall. Resource person for the session is Mr. Ashwith Poojary, Marketing Manager, Triumphant Institute of Management, Education, Mangalore.

DIRECTOR
DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Orientation on banking and staff selection commission

Date: 13.03.2017

Title: Orientation on banking and staff selection commission

Resource person: Ashwith Poojary, Marketing Manager, Triumphant Institution of Management Education, Banking and Staff Selection Commission.

Venue: Conference hall

The speaker addressed the students and shared the knowledge on banking and the staff selection performed in the bank. He gave a brief explanation on the bank procedures and he also mentioned how one can appear for bank selection. It was an interactive session to the students. They got opportunity to gain knowledge in the field of banking. He gave ideas on project consultation, assessment centers, development in cognitive skills and various others. The information given was very useful to the students to bring in the development in those areas.



Director

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

**Guidance for Competitive Examination Organised
During The Year 2015- 2016**

Sl No	Date	Topic	Resource Person
1	24th July 2015	Islamic Banking System	Mr Rajesh Nayak, Director Trainer, Central Bank of Oman
2	22nd September 2015	Training On Competitive Exams Bret Solutions	B Ashok Hegde ,K L Narayana Rao of BRET Solutions
3	25th January 2016	Banking Recruitment Total Solutions Training On Competitive Exam Insight	Dr. S. Shailesh Krishna, Civil Service Aspirants Mission IAN
4	3rd February 2016	Orientation On Chosen Choosing Banking As A Career	Mr B Ashok Hegde ,BRET Solutions

Seema S. Shenoy
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



SHRI DHARMASTHALA MANJUNATHESHWARA COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH

MANGALURU - 575 003

(MBA PROGRAMME)

Phone : 0824-2496009 / 2496809
Fax : 0824-2496080

E-mail : sdmcmb@gmail.com
Website : www.sdmcmb.ac.in

NOTICE

22/07/2015

A Guest Lecture on "Islamic Banking System" will be scheduled in the conference hall on 24/07/2015 .The Resource person for the session is Mr.Rajesh Nayak ,Sr.Vice President, Bank of Oman , Muscat. Students are instructed to attend the same

DIRECTOR

DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

GUEST LECTURE

Guest Speaker: Mr. Rajesh Nayak

Topic: Islamic Banking System

Date: 24-7-2015

About the speaker:



Dr K Rajesh Nayak is Director Training at College of Banking and Financial studies, Central Bank of Oman. He has over 2 decades of rich experience in training innumerable Executives and staff of Banks in India, Oman, UAE etc. He is a rank holder with gold Medalist in B Com, M Com, MBA, LLB, CAIIB, Diploma in Marketing & Sales Management and in Personal Management & Doctorate (PHD) in Business Administration.

About the session: SDM College of Business Management Post Graduate Centre for Management Studies and Research, Mangaluru organised a guest on the topic "Islamic Banking System" on 24th July 2015. The session was conducted by Dr Rajesh Nayak. He addressed the students saying about the relevance of Islamic banking in the present economic scenario. Further he also stated that about the various products and services of Islamic banking. In this talk he said about the functioning of Islamic banking and its various key factors. The session was very interesting and informative. The program ended with question and answer session


Director

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



SHRI DHARMASTHALA MANJUNATHESHWARA COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003
(MBA PROGRAMME)

Phone : 0824-2496009 / 2496809
Fax : 0824-2496080

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

21/09/2015

A Training on Competitive Exams by Ashok Hegde of Banking Recruitment Total Solutions will be scheduled in the conference hall on 22/09/2015. Students are instructed to attend the same

DIRECTOR
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

“Orientation by “BRET SOLUTIONS” on Competitive exams



DATE: - 22.9.2015

TITLE: - “BANKING RECRUITMENT TOTAL SOLUTION”

RESOURCE PERSON: - B. ASHOK HEGDE ,K.L.NARAYANA RAO

BRET SOUTIONS

VENUE: - CONFERENCE HALL

An orientation on ‘Banking Recruitment Total Solution” was organised at the Institute in association with the BRET Solutions . Ashok Hegde gave an insight into the scope for students to develop their career in Banking Segment and also oriented students as to why they could choose banking as their career. K.L. Narayana Rao also briefed about the significance of taking up training through online and choosing banking as their career.

The guest lecture was about the functioning of banking sector and different kinds of exams to be written. He spoke about the benefits of a career in banking and the prospects in the banking sector in our country. Students were given inputs about the various growth opportunities in banks. Mr. Ashok Hegde also shared a few of his friends and family experiences in the banking industry. It was a very beneficial session for the students.


Director
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



SHRI DHARMASTHALA MANJUNATHESHWARA COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003
(MBA PROGRAMME)

Phone : 0824-2496009 / 2496809
Fax : 0824-2496080

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

22/01/2016

Students are instructed to attend the orientation on appearing for Civil Service Exams on 25/1/2016 .The Resource person for the session Dr. S Shailesh Krishna, Civil Service Aspirant, Mission IAN.

DIRECTOR
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

"BANKING RECRUITMENT TOTAL SOLUTION" "TRAINING ON COMPETITIVE EXAMS" INSIGHTS

DATE: - 25.1.2016

TITLE: - ORIENTATION ON APPEARING FOR CIVIL SERVICE EXAMS

RESOURCE PERSON: - DR.S. SHAILESH KRISHNA

CIVIL SERVICE ASPIRANT MISSION IAN

VENUE: - CONFERENCE HALL

A guest lecture was organized by the Department of MBA of SDM PG CENTRE college for students on 'orientation on appearing for civil service exams'. The guest lecture was delivered by Dr.S. Shailesh Krishna.

The Program got started with the prayer. Dr.S. Shailesh Krishna addressed the students with the session was quite interesting and innovative. There hold an interactive session of the students and the Guest. He spoke about the number of vacancies which multiplies yaer after year . The number of candidates who clear the preliminary examination is generally 11 or 12 times the number of vacancies, and the number of candidates selected for the final interview is the twice the number of vacancies, as per existing policies, reservation for SC/ST/OBC is applied to each level of the selection process. He explained it very well.Students found the session to be highly informative.


Director

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

SHRI DHARMASTHALA MANJUNATHESHWARA COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003
(MBA PROGRAMME)

: 0824-2496009 / 2496809
: 0824-2496080

E-mail : sdmcbm@gmail.com
Website : www.sdmcbm.ac.in

NOTICE

30/01/2016

Students are instructed to attend the orientation programme on "Choosing Banking as a Career" on 02/02/2016. Resource person for the session is Mr. B. Ashok Hegde of BReT Solutions, Mangalore.

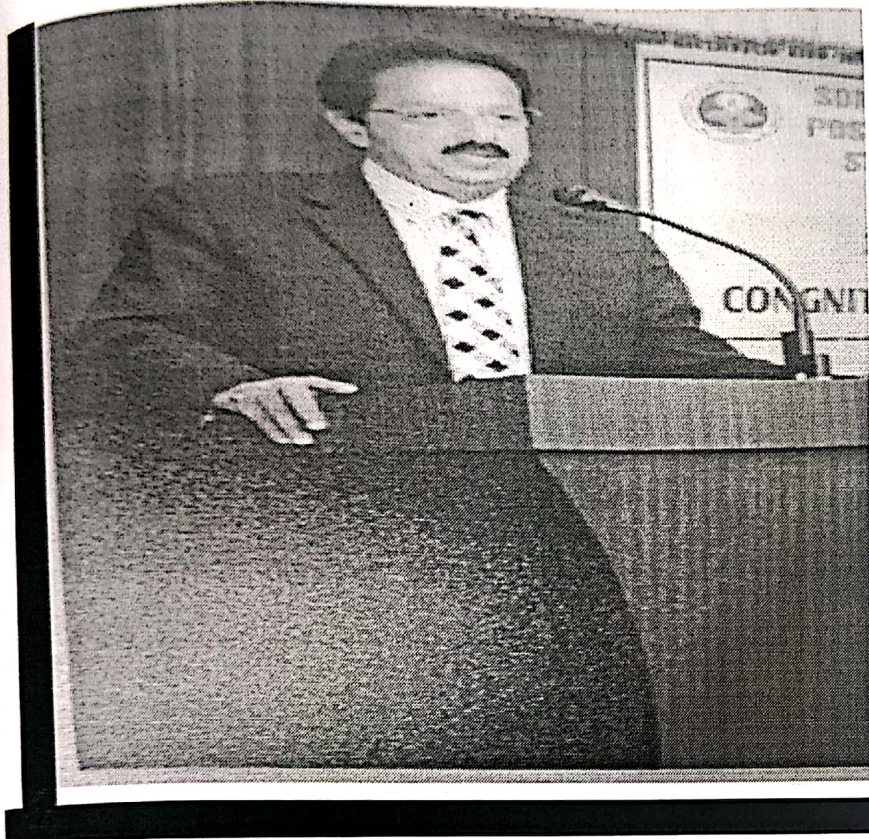


DIRECTOR
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Resource Person: Mr B Ashok Hegde

Date: 03/02/2016

Title: Orientation on Choosing Banking as a career



The Resource person gave an insight into how banking profession will help one to shape his career. Addressing the students, the resource person said that banking and financial system of the country play a substantial role in promoting the long-term growth of the economy. As per IMF and other expert committee reports, India is poised to become one of the largest economies of the world in a few years. To ensure a steady stream of industry ready professionals at the entry-level, the IIBF has designed the Diploma course for those aspiring for a career in Banking and Finance.

The session was highly informative and students actively participated in the session


Director
DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Guidance for Competitive Examination Organised During The Year 2014- 2015

Sl No	Date	Topic	Resource Person
1	12 th January 2015	Training On IAS Exam	Prithvi Institute for Competitive Exam

Seema S. Shenoy

DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)



SHRI DHARMASTHALA MANJUNATHESHWARA COLLEGE OF BUSINESS MANAGEMENT
POST GRADUATE CENTRE FOR MANAGEMENT STUDIES AND RESEARCH
MANGALURU - 575 003
(MBA PROGRAMME)

Phone : 0824-2496009 / 2496809
: 0824-2496080

E-mail : sdmcmb@gmail.com
Website : www.sdmcmb.ac.in

NOTICE

07.01.2015

Students are hereby instructed to compulsorily attend the training programme on IAS Exams by Pritvi Institute for Competitive Exams f on 12 January 2015.

DIRECTOR
DIRECTOR

S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)

Orientation on TRAINING in IAS EXAMS

DATE: - 12.1.2015

TITLE: - Orientation on Training in IAS/KAS/IPS EXAMS

RESOURCE PERSON: - PRITVI INSTITUTE FOR COMPETITIVE EXAM

VENUE: - CONFERENCE HALL

The training of this premier civil service has historically has been accorded high priority. The Representatives of Prithvi Institute gave an insight into various competitive exams which could be useful for your meaningful career. The design of this training has been based on certain premises: that developing the strong spirit de corps among officers would improve professional interactions within the IAS cadre and even a cross civil services; that theoretical inputs should be blended with exposure to the field realities; that "learning by doing" is extremely effective and officer trainees should undergo mandatory independent charges on subordinate positions during their district training; that a strong system of mentorship must exist both at the Academy and in the district; and that a strong ethical foundation must be built to successfully tackle the challenges of service life. Hence Prithvi institute provides a platform to those students interested to see their career in this field.


Director

DIRECTOR
S.D.M. Post Graduate Centre for
Management Studies and Research, Mangaluru
(M.B.A. Programme)